



**WISHING YOU
THE JOYS OF PEACE & LOVE
THROUGHOUT THE HOLIDAY SEASON**

As I write this newsletter to you, I look out the window to three inches of fresh fallen snow. It's a beautiful sight! I also look to see my wife Mary putting up Christmas decorations and that too is a beautiful sight. And with that, you will notice my shortest newsletter in about six years. That's because I must now join Mary in her quest to establish the holiday spirit.

From our home to all of yours, a very healthy and safe season. I think, with few exceptions, we all have much to be grateful for in 2006. Make your holidays memorable, we will!

[Isman Appointed NFSA Vice President of Engineering-New Director of Membership Appointed](#)

With the NFSA Budget for 2007 being approved at the October NFSA Board Meetings, the NFSA Board of Directors has confirmed the recommendation of **Russ Fleming, NFSA Executive Vice President** and the Finance Committee to name **Ken Isman Vice President of Engineering** effective January 1, 2007 ...A well deserved appointment ...Congratulations from everyone to Ken.

The NFSA also announced the appointment of **Karyn Hudgens** as **NFSA Director of Membership** effective November 15, 2006...Karyn will be working at Patterson, New York Headquarters Office and will be undergoing an intensive training program. For the past 7 years she has been employed with Package Pavement Co. Inc. working on creative design of projects for advertising, trade shows and general company promotion.

[Weldon Looses Bid to Retain Seat](#)

The fire service and sprinkler industry's best friend, Curt Weldon, in Washington DC lost his re-election to represent his Pennsylvania constituents in the US House of representatives. A hotly contested race had our Fire Sprinkler Incentive Act champion finish a close second. Curt has been a US Representative for the Pennsylvania 7th District since 1987. Weldon has served on many leadership committees and has always been well respected by his colleagues for his intensity.

Weldon started the Fire Service Caucus and it remains the only caucus that has every US Senator and Congressman signed. That means any fire safety issue will be heard by each member of the caucus.

He has been tenacious with fire safety issues including campus fire safety right know, funding the fire service and of course the sprinkler incentive legislation.

He will be missed and the journey to get more like him involved has begun. Best wishes for Curt and family.

[Home Safety Council Develops Fire Safety Programs for Students](#)

The Home Safety Council is distributing four fire safety programs that cross the life span of our youth. The All Ways Fire Safe at Home Programs, developed with funding from the Homeland Security. This major fire grant program is being utilized in preschool, elementary, middle schools and over 11,000 senior centers. The awareness program is to help more consumers understand the home fire sprinkler system.

For more information on this program go to www.nfsa.org or www.homesafetycouncil.org

[NFSA Announces "Top Tech" Competition](#)

The NFSA Annual Seminar Planning and Engineering Standards Committees are pleased to announce that in conjunction with its Annual Seminar & Exhibition scheduled for May 3 – 5, 2007 at the brand new Red Rock Resort in Las Vegas, Nevada, it will be hosting the finals in the first competition to identify the fire sprinkler industry's top layout technicians.

The "Top Tech" competition will begin in January 2007 with exams being given throughout the country in major metropolitan areas in NFSA's eleven regions. Top scoring individuals from each of NFSA's 11 regions will be formed into teams to compete in elimination rounds at the Annual Seminar & Exhibition in Las Vegas. A top-tech team from Canada will be qualified to attend bringing a total of 12 teams to Las Vegas to compete for the title of Top Tech.

Finals in the competition will be held on the exhibition floor on the afternoon of Friday, May 4, 2007 giving attendees the opportunity to root for their favorite team. This event is sure to be a hit and bring record attendance to the exhibition. As such, booth sales have hit record pace. Contest details will be posted here as they become available

[Cell Phone-Do Not Call List](#)

Cell phone numbers are being released to telemarketing companies and you will start to receive sales calls. YOU WILL BE CHARGED FOR THESE CALLS.... To prevent this, call the following number from your cell phone: 888-382-1222. It is the National DO NOT CALL list. It will only take a minute of your time and will block your number for five (5) years. OR GO TO: www.donotcall.gov.

[Get Your Reports Via Email](#)

The NFSA is attempting to cut back on the cost of postage in a fiscal responsible move. NFSA Headquarters would greatly appreciate it if any member who is not receiving email information from our association to please send their email addresses to mrepko@nfsa.org for our mailing list. This will save the association printing and mailing costs. Electronic transmission of Regional Manager Reports will also help the intra-office transfer to better inform all members of member firms of the activities affecting our industry. Thank you very much for helping out on this matter.

[Water Purveyors Guide Now Available](#)

The NFSA public water distribution network is one of the most reliable and most commonly used sources of water for fire sprinkler systems. With six model codes now recommending the installation of sprinklers in homes, NFSA has recognized the technical importance and challenges of providing an approved water supply. NFSA now has a Water Purveyor's Guide to assist them in preparing policies for the expansion in the number of sprinklered homes in their jurisdictions. Get your guide at:

http://www.nfsa.org/info/Water_Purveyors_Guide.pdf.

[IAFC and NFSA Partners Issuing Guide for Adoption of Residential Sprinkler Mandates](#)

The International Association of Fire Chiefs and the NFSA announced that they are making available a document titled "Residential Fire Sprinklers...A Step-by-Step Approach for Communities." As noted by IAFC President, Chief Randy Breugman, the guide will be available on the web sites of both organizations for easy access by the nation's fire chiefs.

The document is structured in four booklets covering Planning and Research, Preparation, Presentation and Adoption, and Customer Service and Maintenance, Challenges and Appeals. The NFSA is indebted to the IAFC for their support of the project and to **NFSA Consultant Steve Hart and NFSA Director of Public Fire Protection, Jim Dalton**, who worked many long hours to bring this project to completion. Get copy at:
<http://www.nfsa.org/news/articles/IAFCbooklet.pdf>

[Noteworthy Sprinkler Saves](#)

[Sprinkler Success in Germany](#)

This article was submitted in the Queen's English by **Alan Brinson, Executive Director of the European Fire Sprinkler Network**

The Gros-Gerau fire brigade reports that it was called to the Wal-Mart Supercenter at 23:00 on Monday 23 October by the fire alarm which was linked to a monitoring centre. The fire-fighters could not find a fire or see any sign of smoke.

Since the detection system would not reset itself the building's service technician was called. He could not stop the alarm either. By now some of the fire-fighters had returned to the fire station. The remainder searched the premises one more time. They found that in the entrance to the supercenter the sprinkler system had operated. They then noticed smoke coming from a shop in the entrance to the store. They had to use hydraulic cutting equipment to enter the shop. Inside they found that in a room adjoining the shop a built-in refrigerator was burnt out and had started a fire which had operated the sprinkler system.

Thanks to the sprinkler system the damage was very limited. Without a sprinkler system fire can spread rapidly in supermarkets to destroy the entire building, as has been reported on several occasions in the past.

[Mount Prospect Home Saved by Sprinkler Activation](#)

The Mount Prospect Fire Department credits a residential fire sprinkler system with saving a home during a fire that occurred on October 9. Firefighters were called to the house for an exterior sprinkler bell ringing. When they arrived, they discovered water running from under the garage door of the duplex home. Firefighters entered the garage and found charred remains of a rubbish fire that had been extinguished by the fire sprinkler system.

No one was home when the fire reached flame stages caused apparently by spontaneous combustion of rags that had been used to stain floors in the home. The rags were in the garage inside a cardboard box with sawdust and other combustibles. There were two sprinklers installed in the garage and only the sprinkler nearest to the fire activated.

Mount Prospect Fire Chief Mike Figolah said the fire likely would have spread throughout the house had not the sprinkler system activated. With the sprinklers, there was no damage to the residence from smoke or water.

Mount Prospect is one of the 38 Greater Chicagoland communities that mandates residential fire sprinkler protection in all new one- and two-family homes.

Sprinkler Saves - WE NEED THIS INFO TO HELP PROMOTE THE INDUSTRY!

Contact me **A.S.A.P. at (262) 245-5255 or e-mail: dannfsa@aol.com** if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as "one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof." Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection." Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

Fire Sprinkler Contractor Business Operations Report

The National Fire Sprinkler Association (NFSA) is pleased to report that it has completed its 2004 fire sprinkler contractor Business Operations Survey. The results have been formatted into an easy-to-read Business Operations Report_ that provides benchmark information for fire sprinkler contractor operations of various sizes and business orientations.

The contractors who provided the information from which the final report was generated did so anonymously and voluntarily with complete confidentiality of a third party auditor for the benefit of all who participated in the survey. The report is unbiased and no interpretation has been made by NFSA on its findings. As such, it is the fire sprinkler industry's single source of business operations information that can be used purely to measure your company's performance to that of other companies of a similar size based on sales. The reporting companies are divided in the following three categories: <\$8MM (4 companies), \$8MM - \$19MM (3 companies) and over \$19MM (4 companies).

Although only a small number of contractors participated in the survey, the results can be a valuable tool for anyone responsible for the day to day operation of a fire sprinkler contractor.

For more information call: (845)-878-4200.

NFSA ENGINEER OF THE DAY –Some of Your Competition is getting Great Advice!

The NFSA Engineering Department has established a new email address for requests of the Engineer of the Day. The new address is is_eod@nfsa.org. Don't miss this opportunity to change your bottom line!

The National Fire Sprinkler Association has for over a year offered the "Engineer of the Day" service to its' membership. Every business day, a member of the NFSA Engineering Department is assigned the duty to handle incoming technical questions of the day. The rotation assignment is scheduled so that all members of the engineering division have an opportunity to interface with the membership and this service shares the load of more than 1200 requests for assistance that occurred in 2004.

The average time between receiving the request for information and sending out the response by phone, fax or email was one-third of a business day. Phone call requests are handled by a return phone call, email requests by a return email and faxes by a return fax. In order to ensure that the request is handled as quickly as possible, members should send the request in the correct manner.

This service has been an outstanding success as members are receiving timely information that significantly helps throughout the entire fire sprinkler engineering/contracting discipline. You can

check-out NFSA Engineer of the Day at their website and read what our members are saying about this invaluable service. (<http://www.nfsa.org/news/articles/eodnews.pdf>)

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: www.nfsa.org

[Need an Ordinance? Check this Process](#)

If you are looking for the prototype ordinance, go to the web. Start by entering this: www.municode.com. The click "online library", pick state then pick a community you know has ordinances that favor sprinkler protection. For a quick look at some also go to the Northern Illinois Fire Sprinkler Advisory Board site at: www.firesprinklerassoc.org and go to the Square Foot Upgrades by Town button.

[NFSA Academy Trains You at Your Desk](#)

To answer the call for a quality distance-learning program, NFSA has introduced the **NFSA Academy**. With 80 modules to pick from, dealing with beginner to advanced training, the Academy has something for everyone! Save on lost billable hours and travel expenses by getting your continuing education needs right from your own desktop. Log onto www.nfsa.org and click on the banner below and sign up for the NFSA Academy, your competition is! **Wisconsin contractors, get your CEU's here!**

Interesting Facts

Q. If you were to spell out numbers, how far would you have to go until you would find the letter "A"?

A. One thousand

In the 1400's a law was set forth in England that a man was allowed to beat his wife with a stick no thicker than his thumb. Hence we have "the rule of thumb"

In English pubs, ale is ordered by pints and quarts... So in old England, when customers got unruly, the bartender would yell at them "Mind your pints and quarts, and settle down."

It's where we get the phrase "mind your P's and Q's"

[NFSA Project Management Class Scheduled for February](#)

By popular request, NFSA's Project Management 2-Day Program will be presented in Countryside, IL at the William Tell Inn February 27-28, 2007. This program has a great agenda and promises to help contractors reach a bolder Black bottom line.

The full program begins with a one-day in-class instructional seminar, 7 ½ hours of contact time. This is followed by six weeks of self-directed study and mandated mail-in assignments. The program concludes with another one-day, 7 ½ hours contact time, in-class instructional session. Each participant is provided with a complete reference book and safety manual.

Audiotapes to be utilized in the self-directed study between in-class sessions are supplemental material, with interesting case studies and examples. They are used in conjunction with text to help the participant analyze their company operations, strengths and deficiencies, and to recommend corrective actions.

[NFSA Advanced Technical Training Program in Chicago Next July](#)

The NFSA has also scheduled the **3-day Advanced Technician Training Class for July 24-26, 2007** at the William Tell in LaGrange. This three-day seminar has been developed for fire sprinkler layout and detail technicians that have two to three years of experience. The purpose of

the seminar is to assist individuals that are currently holding NICET Level 2 certifications (Fire Sprinkler Layout and Detail Subfield) in advancing their careers by reviewing material necessary for Level 3 and Level 4 certification. This includes calculating loops and grids by hand to enhance the technician's understanding of the reports produced by computer software and improve quality control. This also includes performing Velocity Pressure Calculations by hand.

ILLINOIS

JCAR Issue with Contractor License Act Still Unresolved

The litany associated with the finalization of the PE/NICET issue remained unresolved as of November 15, 2006. Numerous parties have entered the fracas to make a simple understanding understood to the Illinois Joint Committee Administering Rules. It is apparent that the committee has little correct information that is causing them to delay the decision that grants NICET Level III authority to prepare layout drawings for AHJ submission. NICET has been informed that the law passed in July 2005 would allow NICET III to either stamp or submit design documents. Participating in the JCAR education process were **Russ Fleming, P.E., NFSA Executive Vice President, Kevin Kelly, P.E., NFSA Manager of Codes, Mike Friedman, P.E., NFSA Consultant, Phil Brown, AFSA, Rich Ray, P.E., Cybor Fire Protection, Margaret Vaughn, Northern Illinois lobbyist, Mike Clark, NICET and Regional Manager Dan Gengler.**

The group will be attempting to gather in Chicago to get all parties recognizing the intent of the law so the process may formally be corrected and life can go on.

St. Charles Sprinkler Ordinance Under Fire-Well Maybe Not

As reported last month, a local homebuilder had planned to sue the St. Charles Countryside Fire Protection District over their year-old fire sprinkler ordinance. **Ken Burnhard**, of the St. Charles-based Sebern Homes, claimed that the Fire Protection Board overstepped its bounds when it added an ordinance that required sprinklers in all new homes built after January 1, 2006. It is apparent that the builder's attorneys reviewed the merits of their case and decided that they didn't have a solid TJI beam to stand on.

With that door closing, the builder and association decided to open a window by petitioning the reading public that the fire safety measure was too expensive. Sprinkler friendly forces are waiting to see if their tact was to enrage the community to force a referendum to repeal the ordinance. It hasn't happened but we patiently wait to attack that strategy.

NIFSAB Exhibits 41 Side-by Side Burn Demonstrations

The Northern Illinois Fire Sprinkler Advisory Board cannot be accused of sitting on their hands this fall. Under the leadership of NIFSAB Executive Director Tom Lia, forty-one side-by-side burn demonstrations were exhibited this year. Tom and crew scheduled dates and times with fire departments to graphically demonstrate the value of fire sprinklers.

The program consists of two eight foot cubicle rooms filled with furniture being simultaneously set aflame. Both rooms are installed with early warning smoke alarms, a part of the formula to help people escape a fire. While narrating the course of fire progression, the alarms activate in short seconds and the fire continues to grow in intensity. At the one minute mark or so, one of the two installed fire sprinklers activates and controls the fire-water continues to flow during the rest of the educational event.

A phenomenon called flashover occurs about the three minute interval. That is when all the contents in the room burning without sprinkler protection reaches its ignition temperature and busts into flames. This event causes onlookers to gasp at the power of fire. They instinctively glance over at the protected side and see the value of automatic fire sprinkler protection.

NIFSAB has been using this quality training exercise for several years and proved to be one of the most influential parts of the puzzle that has helped greater Chicagoland adopt 38 residential ordinances. Congratulations NIFSAB on a very successful SxS season.

The Wisconsin Chapter also got into the Side-by-Side business this past year with ten successful demonstrations. One helped the state legislature adopt a statute requiring sprinkler protection in dorms, off-campus housing, fraternities and sororities.

Wisconsin

Commerce Building Code Revision for Multifamily May Have Hearing Late Fall

With the general elections behind, the Wisconsin Department of Commerce (DOC) has informed our sources that they scheduled the public hearing regarding the proposed adoption of the International Building Code on December 21, 2006. There is guarded confidence that the most restrictive code will make it through the proceedings.

With several key seats in both the Senate and Assembly changing, including sprinkler friendly Representative Rob Kreibich and Senator Ron Brown loosing their re-election campaigns, getting the finished building code through the legislature will present some challenges. We will be looking to create new coalitions and relationships to get a code passed that will require all new multifamily buildings install automatic fire sprinkler systems. The final package will be presented to the state legislature early the next legislative session.

The Wisconsin State Fire Service has jumped on this topic by getting the fire chiefs, fire inspectors, unionized and volunteer firefighters to support fire sprinkler measures offered by the code. There is a contingent of builders and a few architects that lead the charge against these changes and the code wars in Wisconsin promise to be a challenge for all.

HFSC Presentation to Wisconsin State Fire Inspectors

The Wisconsin State Fire Inspectors held their annual conference in Wisconsin Dells the week of November 5-10, 2006. The NFSA-Wisconsin Chapter had a booth and participated by providing two Home Fire Sprinkler Coalition programs on the education agenda.

Kathy Muelemans, Chapter Publicist and HFSC representative, along with **Regional Manager Dan Gengler**, gave the programs highlighting the benefits for builders and homeowners to install residential fire sprinklers. The intent was to get the fire inspectors more comfortable with the concept so they can promote the concept as part of the successful formula to make families as safe as possible from fire.

NFSA News

Check the NFSA web site, www.nfsa.org, for more information on these valuable industry issues. The topics may save you money or they may put money in your business.

[Sprinkler Pre-Op Survey-Help Us Help Protect the Integrity of the Industry-Help Us Help the Industry](#)

[Contractor's Forum Email Program Helpful for NFSA Members](#)

[NFSA Adds NFPA 13 Update Seminars to Sprinkler Academy](#)

[Inspection and Testing Certification Review Seminar](#)

[APS – Foremen and Construction Supervisors-Contract Programs- In Today's Industry Environment, You Need an Advantage and We Have it for You.](#)

NFSA Online Interactive Seminars Schedule - *Get Wisconsin CEU's**

All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours. Seminar topics are designed to different levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

NFSA Member Cost: \$125.00* per seminar per computer

Non-member Cost: \$250.00* per seminar per computer

Members Participation Verification w/Certification: \$25.00

Members Participation Verification w/Certification: \$50.00

The On-Line Seminars have been approved for 1.5 –hours CEU credit in Wisconsin. This is monumental because those needy contractors/fitters not finding the availability to get away from the workplace or jobsite will find this opportunity quite convenient. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's.

DATE	TOPIC	INSTRUCTOR
Dec 12	Other Problem Areas/Frequently Asked Questions	Kenneth E. Isman, P.E.

NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.

NFSA to Launch “Business Thursday” Online Seminars

Building on the success of the “Technical Tuesday” online seminars that the NFSA has been conducting for many years, the NFSA is presenting a series of “Business Thursday” online seminars for the second half of 2006. Aimed at the contractor or project manager rather than the technician, these seminars will follow the same format, starting at 10:30 am Eastern time and continuing for 1 to 1-1/2 hours. The schedule of dates and topics is as follows: Information and registration for this seminar series is available at www.nfsa.org

DATE	TOPIC	INSTRUCTOR
December 7	AHJ Relationships	Jeffrey Hugo

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org, or call Dawn at (845) 8784200 x 133. Check these on-line programs:

SIX WEEK ON-LINE PROGRAMMING:

NEW HYDRAULICS FOR FIRE PROTECTION SYSTEMS,

PUMPS FOR FIRE PROTECTION

RESIDENTIAL SPRINKLERS HOMES TO HIGH-RISE

INSPECTION, TESTING & MAINTENANCE OF WATER BASED FIRE PROTECTION SYSTEMS

NFSA Midwest Regional In-Class Seminars

The McFarland, WI Fire Department is co-sponsoring Two-Day Overview Of NFPA 13 & Plan Review and One- Hydraulics For Fire Systems seminars March 27-29, 2007 respectively. Get Wisconsin CEU's for attending.

Your Regional Manager is looking to schedule 2007 programming, **Contact Dan Gengler (262) 245-5255 or dannfsa@aol.com** for information or registration. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

Contact Mike Repko, NFSA @ (845) 878-4200 ext. 120 for information or registration for any NFSA training program. Check the NFSA web site, www.nfsa.org, to register and to link to our other regions for seminars that may fit your educational needs.

Special Discounts:

Register 5 Attendees for One Class; get a 6th Free for that Same Class.

Non-Member Fire & Building Officials:

When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber member when you register for the NFSA seminar, you only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package.

Just make sure you check-off the “F&B” box with red pricing on the seminar registration form.

By becoming a member and taking an NFSA seminar all at the same time, you’re getting valuable industry information both ways.

NFSA Honor Role

Grice Engineering
Janesville, WI
12/15/95 (11 years)

Starfire Fire Systems, Inc.
Franklin, WI
12/26/99 (7 years)

Thanks for your industry support!

Don’t wait to schedule your calendars. Make plans to attend the NFSA conventions of the future. They promise to offer insight and profit potentials.

NFSA Annual Seminar and Exhibit

NFSA is pleased to announce that its 2007 Annual Seminar & Exhibition, May 3 through 5, will be held at the brand new Red Rock Resort & Casino in fabulous Las Vegas, located at 11011 W. Charleston Blvd., Las Vegas, NV 89135 (West of Interstate 15 at Charleston Blvd. & County Highway 215). Hotel ph: (702) 797-7777 – Hotel reservations ph: (866) 767-7773.

We are expecting the largest trade show in the industry. If you want your product or service advertised, get your reservation for a table in early as we are expecting a sell out.

Why send your management team to this important event? It will be the best opportunity for your management team to get valuable insight and world-class training not otherwise available. There will be special workshop tracks for purchasing agents, designers, engineers, superintendents and chief officers have been scheduled. Their attendance will also influence the practical design, use and application of the products and services you use the most – putting your company on the leading edge in today’s competitive market.

To encourage maximum participation at the annual seminar and exhibition, NFSA is offering a special discounted registration fee of only \$150.00 (following two registrations from the same company at full fee). Fire sprinkler contractors who meet either of the following two criteria are eligible for a 50% discount on full conference registration:

A. Your company was represented at all five of the last NFSA annual seminars, (1) Las Vegas, NV, in 2002, (2) Savannah, GA, in 2003, (3) Maui, HI, in 2004, (4) New York, NY, in 2005, and (5) Southampton, Bermuda, in 2006; or

B. Your company has not participated in a NFSA Annual Seminar since 2004 in Maui, HI.

**NFSA Annual Seminar & Exposition
Red Rock Station Resort Casino
Las Vegas, Nevada
May 2-5, 2007**

**NFSA Annual Seminar
Atlantis Paradise Island
Bahamas
May 14-17, 2008**

Registration materials for the 2007 conference will be available next month.

[NFSA Code of Ethics Preamble](#)

The members of the National Fire Sprinkler Association recognize that their work has a direct, as well as indirect, impact on the quality of life for all humanity. Accordingly, the services provided by NFSA members require honesty, impartiality, fairness and equity, and must be dedicated to the preservation of life and property and the further enhancement of the public safety, health and welfare. In practice of their profession, members of the National Fire Sprinkler Association must maintain and constantly improve their competence and perform under a standard of professional behavior, which requires adherence to the highest principles of ethical conduct with balanced regard for the interests of the public, clients, employees, colleagues and the greater fire protection community they serve. Members of the National Fire sprinkler Association are expected to act in accordance with the provisions of this code of ethics and all applicable laws, and actively encourage others to do the same.