



January 2006

“I had the right to remain silent, but I did not have the ability to do so.”

Comedian Ron White

Many of us could probably make similar statements. But NFPA 13 is going through the 2006 revision process and there are many hopeful contributors from the passive fire protection industry that will very likely have observers thinking these representatives will be attempting to roll back the standards to their liking. Ridiculous claims against the effectiveness of fire sprinklers will be their mantra. Many will be able to look back a year from now and think this statement to themselves about the input of the passive movement.

[Annual NFSA Staff meetings Held in December](#)

The annual staff meetings for the NFSA were held in early December. A very encouraging three-day session sent all home for the holidays encouraged 2006 will be another banner year for the industry. **NFSA President John A. Viniello** commented that the staff has done an excellent job in all facets of operations to bring about positive business for our members. His goal is to get more membership for the association so we will have more strength, thus getting even more security for the fire sprinkler industry. All departments gave upbeat presentations on 2005 accomplishments and 2006 goals.

Meeting the Challenge – Achieving the Goal has become the charge of your NFSA organization.

[NFSA Announces 2006 Annual Seminar Information](#)

The National Fire Sprinkler Association (NFSA) is pleased to announce the dates, theme and location for its 2006 annual seminar.

The NFSA 2006 Annual Seminar will be held April 26 - 29 at the Fairmont Southampton in sunny, windswept Bermuda. Perched royally on the edge of the island's highest rocky bluff providing magnificent views of azure ocean overlooking what can only be described as the world's finest pink sand beaches, as expected by anyone traveling to the colony for the first time, the Fairmont Southampton exudes old world British charm.

With the theme, *"Beachhead for Best Practices"*, the program will prominently feature speaker sessions on the important role Best Practices will play in the continued development of the fire sprinkler industry.

Other sessions slated include a Sprinkler Contractor Forum designed especially for the CEO, CFO and President., Making an Impact at the Local Level - a review of the success of NFPA 13D ordinance adoptions in the Chicagoland area, the latest and greatest in foreman and supervisor training, The 2007 NFPA Sprinkler Standards, a federal legislation update and much, much more.

As customary for an NFSA Annual Seminar, a golf tournament will be held at the Port Royal Golf Course on Wednesday, April 26 with a shotgun start at 8:00 a.m. As such, all golfers should make their flight arrangements to arrive on the island at least by Tuesday evening. A form to reserve tees and greens sponsorships for the tournament is available in this issue of GrassRoots.

The conference will close with an awards banquet on the evening of Saturday, April 29 with those due recognition for performance above and beyond what can be considered par during the week's competitions, getting it. Check www.nfsa.org periodically for updates. In the meantime, airfare reservations are only a click away. Don't wait until the last minute. The best seats to this island paradise will be the first to go.

[25th Anniversary of MGM Grand Fire in Las Vegas Marked](#)

On the morning of November 21, 1980, a devastating fire at the MGM Grand Hotel in Las Vegas killed 84 people and injured over 600 others. It was the second largest life-loss hotel fire in U.S. history. Since then a tremendous amount of progress has been made in fire protection requirements for high-rise buildings, especially hotels.

Monday, November 21, 2005 will mark the 25th anniversary of that tragic event. As such, in the Monday edition, USA Today will feature an article on high-rise fire safety. At the time of this bulletin the content of the article was not known but it is expected that fire sprinklers will be prominently featured.

[Fire Sprinkler Contractor Business Operations Report](#)

The National Fire Sprinkler Association (NFSA) is pleased to report that it has completed its 2004 fire sprinkler contractor Business Operations Survey. The results have been formatted into an easy-to-read Business Operations Report_ that provides benchmark information for fire sprinkler contractor operations of various sizes and business orientations.

The contractors who provided the information from which the final report was generated did so anonymously and voluntarily with complete confidentiality of a third party auditor for the benefit of all who participated in the survey. The report is unbiased and no interpretation has been made by NFSA on its findings. As such, it is the fire sprinkler industry's single source of business operations information that can be used purely to measure your company's performance to that of other companies of a similar size based on sales. The reporting companies are divided in the following three categories: <\$8MM (4 companies), \$8MM - \$19MM (3 companies) and over \$19MM (4 companies).

Although only a small number of contractors participated in the survey, the results can be a valuable tool for anyone responsible for the day to day operation of a fire sprinkler contractor.

For more information call: (845)-878-4200 Ext. 118.

[NICET Prep Training Comes to Chicago](#)

The NFSA has scheduled a **2-week Basic Technician Training Course** for **March 6-17 2006** to be held at the William Tell. This class is designed to take a person with basic knowledge of math, physical science and drafting skills and teach them to be productive basic sprinkler layout and detailing technicians. All of the work elements necessary for NICET Level II Certification will be covered by the course. Students layout and calculate at least four different systems by hand after learning the basic rules for fire sprinkler detailing. This class is the opening session for our two year Certificate Program for Fire Sprinkler Technicians. This program will guide a design technician along a career development path, creating knowledgeable and efficient layout and detail professionals.

The NFSA has also scheduled the **3-day Advanced Technician Training Class** for **April 18-20, 2006** at the same location. This three-day seminar has been developed for fire sprinkler layout and detail technicians that have two to three years of experience. The purpose of the seminar is to assist individuals that are currently holding NICET Level 2 certifications (Fire Sprinkler Layout and Detail Subfield) in advancing their careers by reviewing material necessary for Level 3 and Level 4 certification. This includes calculating loops and grids by hand to enhance the technician's understanding of the reports produced by computer software and improve quality control. This also includes performing Velocity Pressure Calculations by hand.

Be watching in the next report for more information. Those of you not possessing a NICET certified employee may want to participate in this programming as it will help you with your business more than you know!

[IFSA 6th International Fire Sprinkler Conference & Exhibition in Lisbon Scheduled for March 2006](#)

The International Fire Sprinkler Association's (IFSA) 6th International Fire Sprinkler Conference & Exhibition is scheduled for 28 - 29 March, 2006 at the LeMeridien Park Atlantic hotel in historic Lisbon, Portugal. Mark the calendar! Save the dates!

This will be the largest trade show in Europe dedicated solely to the fire sprinkler industry. Promising to be even larger than the 5th International Fire Sprinkler Conference & Exhibition held in Berlin in the summer of 2004, stand space for this event will undoubtedly sell out early. Those in attendance in Berlin will remember the outstanding champagne reception that was held inside the exhibition hall. With business being conducted right up until the last minute of the show and many vendors having visitors even after the lights were turned off, it was abundantly clear the inaugural event was an overwhelming success. The 2006 event in Lisbon is expected to be even better.

While the program content and registration details are still being finalized, a priority list for those interested in stand space for the exhibition has been established. To be added to the priority mailing list to be among the first to receive registration information for both the conference and exhibition, contact should be made by email with Debby Somers at somers@nfsa.org. Registration materials are expected to be mailed during the first week of December 2005.

Don't miss out on this extraordinary opportunity to market products and services to the rapidly expanding fire sprinkler market throughout Europe.

[Representative Weldon Testifies Before Ways and Means Subcommittee](#)

On November 23, 2005, citing fire sprinklers as the, “single most effective method for fighting the spread of fires in their early stages before they can cause severe injury to people and damage to property,” Representative **Curt Weldon (PA)**, author of the **Fire Sprinkler Incentive Act of 2005**, testified on Wednesday, November 16 before the Select Revenues Subcommittee of the House Ways and Means Committee. Mr. Weldon told the committee that he and **Representative James Langevin (RI)** introduced HR 1131 with the support of every fire service and related association in America in an effort to reduce the tremendous annual economic and human losses that fire inflicts each year.

Mr. Weldon went on to remind the committee that, “each year the fire facts stare us square in the face, costing thousands of lives and billions off dollars, but no effort is made to install sprinkler systems in older buildings due to cost.” Acknowledging that the legislation was, “only a start,” he testified that, “this important legislation would help reduce the senseless losses in nursing homes, nightclubs, office buildings, apartment buildings, manufacturing facilities and other for-profit entities.”

In the absence of subcommittee **Chair Representative Dave Camp (MI)**, **Representative Melissa Hart (PA)** chaired the hearing. Coincidentally, Representative Hart herself had just recently become a cosponsor of the Fire Sprinkler Incentive Act after receiving a visit from several members of the National Fire Sprinkler Association Board of Directors who were able to show her staff how important the legislation was in order to take another major step forward in fire protection nationwide. Other members of the subcommittee, who are also cosponsors of the Fire Sprinkler Incentive Act, who spoke out in strong support of passage were **Representatives John Larson (CT) and Stephanie Tubbs Jones (OH)**.

[Fire Sprinkler Incentive Act of 2005 - HR 1131 & SB 512](#)

Access the Special Link Page through [NFSA.org](#)

Even with the hurricane disasters of 2005 and the continuance of the Gulf War, the numbers of co-sponsors are rising in both the House and Senate. There is hope that the bill will be acted on as part of a fiscal package in spring. As of this writing, representatives now number **146** and growing with Illinois and Wisconsin contingencies holding steady at 15 and 4 respectively..

Both the House and Senate versions of the *Fire Sprinkler Incentive Act of 2005* are **posted on the NFSA web site link page**, <http://www.nfsa.org/fsia/fsiahome.html>. In addition to the bills, the site contains a host of other important information that can be downloaded, including a list of current cosponsors and support organizations. Most importantly, it is time once again to write to your Senators and Representatives to advocate for passage of this landmark fire protection legislation.

Thanks to all who have actively participated in this venture, a victory here means employment for the industry for quite some time to come.

Illinois Representatives needed to sign on are down to four of the state’s nineteen representatives. Speaker **Dennis J. Hastert, 14th**, is not able to commit because of his position. But **Daniel Lipinski, 3rd**, **Danny K. Davis, 7th** and **Melissa L. Bean, 8th** have yet to sign on.

Wisconsin Representatives not signing at this point: **Ron Kind, 3rd, Gwen Moore, 4th, Thomas E. Petri, 6th, David R. Obey, 7th**. If you are constituents of any of these congressmen, please follow the instructions above.

Senators from both states have yet to commit as well, contact them too:

Durbin, Richard- (D - IL)

332 DIRKSEN SENATE OFFICE BUILDING WASHINGTON DC 20510

(202) 224-2152

Web Form: durbin.senate.gov/sitepages/contact.htm

Obama, Barack- (D - IL)

713 HART SENATE OFFICE BUILDING WASHINGTON DC 20510

(202) 224-2854

Web Form: obama.senate.gov/contact/

Feingold, Russell- (D - WI)

506 HART SENATE OFFICE BUILDING WASHINGTON DC 20510

(202) 224-5323

E-mail: russell_feingold@feingold.senate.gov

Kohl, Herb- (D - WI)

330 HART SENATE OFFICE BUILDING WASHINGTON DC 20510

(202) 224-5653 Web Form: kohl.senate.gov/gen_contact.html.

NFSA ENGINEER OF THE DAY –This Service is paying your competitors dues

The National Fire Sprinkler Association has for over a year offered the “Engineer of the Day” service to its’ membership. Every business day, a member of the NFSA Engineering Department is assigned the duty to handle incoming technical questions of the day. The rotation assignment is scheduled so that all members of the engineering division have an opportunity to interface with the membership and this service shares the load of more than 1200 requests for assistance that occurred in 2004.

The average time between receiving the request for information and sending out the response by phone, fax or email was one-third of a business day. Phone call requests are handled by a return phone call, email requests by a return email and faxes by a return fax. In order to ensure that the request is handled as quickly as possible, members should send the request in the correct manner.

This service has been an outstanding success as members are receiving timely information that significantly helps throughout the entire fire sprinkler engineering/contracting discipline. You can check-out NFSA Engineer of the Day at their website and read what our members are saying about this invaluable service. (<http://www.nfsa.org/news/articles/eodnews.pdf>)

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: www.nfsa.org

[Need an Ordinance? Check this Process](#)

If you are looking for the prototype ordinance, go to the web. Start by entering this: www.municode.com. Then click “online library”, pick state then pick a community you know has ordinances that favor sprinkler protection. For a quick look at some also go to the Northern Illinois Fire Sprinkler Advisory Board site at: www.firesprinklerassoc.org and go to the Square Foot Upgrades by Town button.

[NFSA Academy Trains You at Your Desk](#)

To answer the call for a quality distance-learning program, NFSA has introduced the **NFSA Academy**. With 80 modules to pick from, dealing with beginner to advanced training, the Academy has something for everyone! Save on lost billable hours and travel expenses by getting your continuing education needs right from your own desktop. Log onto www.nfsa.org and click on the banner below and sign up for the NFSA Academy, your competition is! **Wisconsin contractors, get your CEU's here!**

[Sprinkler Saves - WE NEED THIS INFO TO HELP PROMOTE THE INDUSTRY!](#)

Contact me **A.S.A.P.** at (262) 245-5255 or e-mail: dannfsa@aol.com if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as “one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

[ILLINOIS](#)

[Illinois Task Force on Model Building Codes Meets for Fourth Time](#)

The Illinois Task Force on Model Building Codes was to have met in mid December to discuss the final report to be submitted to the state legislature. As of this writing, the meeting had not been held. The task force agreed that a statewide building code is needed for the state but needs legislative action to proceed. It is hoped that state government will give the nod to start the process. The industry will be involved.

[Industry Reps Still Meeting to Clarify Rules](#)

A meeting was held on December 6, 2005 with the general counsel of the **Illinois State Fire Marshal John Fennel**. It was to clarify the language of Administrative Rule with the department regarding our NICET verses professional engineering debate of the contractor's act. **Chapter lobbyist Margaret Vaughn and state Representative Dan Burke** met and discussed the language of the package. Representative Burke has been a great friend to the fire service and the sprinkler industry. He passed the legislation which prevents Fire Prevention Fund from being raided and also passed the Dorm Sprinkler Act.

It is felt that the language below best reflects the legislative intent of HB 1445:

"Fire protection system layout documents" means layout drawings, catalog information on standard products, and other construction data that provide detail on the location of risers, cross mains, branch lines, sprinklers, piping per applicable standard, and hanger locations. "Fire protection system layout documents" serve as a guide for fabrication and installation and shall be based upon applicable standards pursuant to Section 30 of this Act"

"All fire protection system layout documents shall be prepared by (1) a professional engineer who is licensed under the Professional Engineering Practice Act of 1989, (2) an architect who is licensed under the Illinois Architecture Practice Act of 1989 or (3) a holder of a valid NICET level 3 or 4 certification in fire protection technology automatic sprinkler system layout who is either licensed under this Act or employed by an organization licensed under this Act prior to submittal to the authority having jurisdiction, as evidenced by affixing the individual's stamp or NICET certification number to the fire protection system layout documents"

To show precedent that the definition of "waterworks" and "piping" in the Professional Engineering Act does not apply across the board to all water piping systems, Margaret provided a copy of text from language in the Illinois Plumbing Act. No PE stamp is required for plumbing plans. Waterworks and piping definitions have been a fallback argument for the PE's and it is felt that they were grasping when using it.

The LaSalle Bank Building Fire: One Year Later

Reported on Channel 2 - CBS CHICAGO on December 2, 2005:

Chicago's LaSalle Bank Building: One year after the flames, smoke and terrifying confusion. Critical changes have been designed to make sure a fire like that never happens again. On December 6 a year ago, firefighters evacuated hundreds of workers in the course of battling the raging flames. People in this city had not fully recovered from the haunting pictures of the deadly fire at the Cook County Administration Building that occurred just six weeks prior

CBS 2's Diann Burns took an exclusive, private tour of the LaSalle Bank Building with the man who took on the massive job to overhaul the damaged floors and retrofit the entire 48-story structure with sprinklers. In one year, a landmark building is better and safer.

"I was absolutely terrified, absolutely terrified, thought I was possibly not going to make it," a victim of the fire said last year. Trying to ease employee fear led LaSalle Bank to improve the safety of its one-million square foot landmark high rise within one year.

"There was so much damage and devastation," said **Vice President/Manager of Building Services Jim Stecich**. *"Had we had the sprinkler system up here, it would have saved a lot of aggravation, money and heartache."*

Now 12,500 sprinkler heads that are part of an elaborate sprinkler and smoke detection system protect the structure.

For extra protection, it has smoke detectors both above and below the ceiling. LaSalle Bank says

images of the destruction on the 29th floor were enough to convince them that putting in a state-of-the-art system – and putting it in now – was the only answer. “This is the floor where it happened,” Stecich said. “We believe it started in the ceiling. It spread quickly and went out the two windows to the south initially. The flames spread to the 30th floor.”

LaSalle Bank won't say how much the sprinkler retrofitting cost. They will only say the project was a significant investment. A Chicago ordinance requires most commercial high rises to be equipped with a sprinkler system by Jan. 1, 2007.

June 12, 2006 - Hold the Date For the 11th Annual Illinois Burn Prevention Golf Invitational

Manhattan Addresses Fire Safety

The Manhattan Fire Protection District will need five additional stations as the village builds out and Wilton Township begins to grow, a speaker told the village board Tuesday. Speaking for the fire department was **Robert Buhs, executive director of the Illinois Fire Chiefs Association**. He was reporting on a study done at the request of the Manhattan fire district regarding future needs of fire stations and recommendations for optimum service. He was joined in the presentation by Manhattan Fire Chief Jack Fitzgerald and more than a dozen members of the department.

"The key element of response is distance from the fire station and travel time," Buhs said. "With the growth in the district, you are looking at a need for seven stations as the community grows out to maintain a four- to six-minute response time.

The district — which covers 72 square miles in Manhattan Township, most of Wilton Township and part of Jackson Township — now has two stations and land for one more. *"Codes with the village also play a very important part in the effectiveness,"* Buhs said. *"Sprinklers are a means to have a fire department built into a building."*

Buhs added that though builders object to the cost of residential sprinklers, the sprinklers actually cost less than adding high-grade carpeting in a home. "Sprinklers can also save \$100 to \$200 on a homeowner's insurance policy annually," Buhs said. "We really want to push the sprinklers," Buhs stated. "A zero-tolerance on all commercial and industrial buildings would be ideal. Developers complain of the cost, but in the long run the cost is less when businesses have less damage and down time due to a fire."

Bridgeport Hears Proposition for Sprinkler Ordinance

Bridgeview officials approved a new fire-safety ordinance this week requiring that sprinkler systems be installed in all new residential and commercial buildings. Existing homeowners would only be required to install the sprinklers in new home additions, but all businesses, regardless of size, must have the systems in place by 2010, said **Mark Kraft, the village's fire safety officer**.

Currently, about a quarter of the village's 880 businesses operate without sprinkler systems, under a previous ordinance that exempted buildings of less than 5,000 square feet. **Trustee James Cecott** said some are unhappy because of the expense of installing sprinklers. But he said sprinklers would save lives and reduce homeowners' insurance premiums. "Builders are kind of fussing about it, but for the safety of our residents it's a good thing," Cecott said.

In recent years, sprinklers have been credited with extinguishing fires at several buildings in town, including the Bridgeview branch of the Cook County Circuit Court and a nursing home. "All of these businesses opened the next day," Kraft said.

Wisconsin

Campus Legislation Passed By the Wisconsin State Senate – Awaits Governor's Signature

On December 7, 2005 at approximately 3:45 P.M., **Assembly Bill 544** passed the State Senate on a unanimous voice vote on the floor. This is significant as it means our coalition of industry organizations, with the help of our state's fire service, were able to pass a bill with only one committee assemblyman voting against it. The bill awaits only the governor's signature to become law. It would require all private school high-rise dorms, privately owned high-rise buildings housing a student population of more than 50%, fraternities and sororities to be retrofitted with fire sprinkler protection by January 1, 2014. It also means any new student housing building will be protected too.

This successful venture has actually been the labor of several years. Finding the right sponsors took some time but ultimately found leaders in the Assembly and Senate very capable of producing a fruitful piece of legislation. **Senator Ron Brown and Assemblyman Rob Kreibeck**, both of Eau Claire were our knights. There have been many players in this game over the period and I have highlighted their participation these past few newsletters. But, the most active has been our lobbyist, **Annie Early of Martin Schreiber & Associates**. Annie's tenaciousness and personality really drove this legislation to victory, many thanks to her and her associates who assisted this effort.

The bill goes to Governor Jim Doyle for signature into law. At this writing, it is anticipated to occur sometime in the next two months.

West Bend Sprinkler Save

Captain Edward W. Geidel, fire inspector for the West Bend Fire Department reported that on November 30, 2005 at 9:19 P.M., the Piggly Wiggly grocery store had a fire involving a water heater. The call received was from a monitoring company reporting that they have a fire sprinkler flow alarm. The first unit arriving did not see any fire or smoke but did report the fire sprinkler bell outside sounding (this was the front of the building). The Battalion Chief went around the back of the building and witnessed smoke coming from an upper vent and requested a second alarm. It was reported to the first unit by employees of the store that water was coming from an upper compressor room and that a fire had occurred with the water heater up there.

Upon the first unit's investigation, they found that the fire was extinguished by the fire sprinkler system. The water heater had a fire sprinkler head above it which was the only head activated in the room. Upon confirmation that the fire was out, the main valve was closed to prevent further water damaging any goods below. The fire sprinkler head was replaced that evening and the system was restored to full operation.

Captain Geidel spoke briefly to the owner indicating that the fire sprinkler system saved him thousands of dollars. The roof above the water heater is metal, and the compressors on the roof are very expensive cooling grocery items the owner told the captain. Had not the building had a

fire sprinkler system that was monitored who knows when it would have been spotted by an employee since the room of origin is a rated room and the door was closed.

Captain Geidel stated: "This proves these systems are not only life savers, but in this case saved the building owner from being closed down due to a possible larger fire."

Fire Damages New Berlin Manufacturer but Fire Sprinklers Save It

On Friday, December 2, 2005 a fire in New Berlin resulted in damage and lost production at Southwest Metal Finishing, a company that does work on aluminum parts for Harley-Davidson, a fire official said this morning.

The fire started inside duct work that collects and filters aluminum dust, said **Assistant New Berlin Fire Chief Fred Schultz**. The flames then raced back into the plant causing heavy damage to several robots and other equipment in the roughly 58,000-square-foot plant in the 2400 block of S. Calhoun Road, he said.

About 100 workers were in the plant when the fire started about 8:45 p.m, he said. No one was injured.

Schultz said it was the third fire at the plant, the most recent of which was 2 1/2 years ago. He said fire was an inherent risk given the plant's operations, but added the company has been proactive in fire protection. He credited a sprinkler system with saving the plant from total loss in Thursday's blaze.

NFSA News

Check the NFSA web site, www.nfsa.org, for more information on these valuable industry issues. The topics may save you money or they may put money in your business.

Sprinkler Pre-Op Survey-Help Us Help Protect the Integrity of the Industry-Help Us Help the Industry

Contractor's Forum Email Program Helpful for NFSA Members

NFSA Adds NFPA 13 Update Seminars to Sprinkler Academy

Inspection and Testing Certification Review Seminar

APS – Foremen and Construction Supervisors-Contract Programs- In Today's Industry Environment, You Need an Advantage and We Have it for You

NFSA Online Interactive Seminars Schedule - *Get Wisconsin CEU's**

The first of the 2006 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours. Seminar topics are designed to different levels of

understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

Standard Spray Upright and Pendent Sprinklers - January 24, 2006

Standard Spray Sidewall Sprinklers - February 7, 2006

Extended Coverage and Quick Response Sprinklers - February 21, 2006

Residential Sprinklers - March 7, 2006

NFSA Member Cost: \$125.00* per seminar per computer

Non-member Cost: \$250.00* per seminar per computer

Members Participation Verification w/Certification: \$25.00

Members Participation Verification w/Certification: \$50.00

The On-Line Seminars have been approved for 1.5 –hours CEU credit in Wisconsin. This is monumental because those needy contractors/fitters not finding the availability to get away from the workplace or jobsite will find this opportunity quite convenient. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's.

NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.

[Hey Illinois Contractors!](#)

[NFSA Announces Unique Training Opportunity - Certificate Program for Fire Sprinkler Technicians](#)

[Hey Illinois Contractors, Get Yourself NICET Certified](#)

The National Fire Sprinkler Association is proud to announce a unique training program for design technicians called the *Certificate Program for Fire Sprinkler Technicians*. The program will run for approximately two years and will guide a design technician along a career development path, creating knowledgeable and efficient layout and detail professionals.

Target Audience - The program is designed for people that are fairly new to the fire sprinkler business including entry level design technicians, design technicians working towards NICET Level 2 Certification, managers that want to know more about sprinkler requirements and plan review authorities that want to learn more about sprinkler systems. During the program it is anticipated that the technician will take the NICET Level II exam during Phase 3 and will take the NICET Level III exam at the end of the program.

For more information, or to register for the program, go to the NFSA website at the following address: www.nfsa.org/news/articles/techcertificate.doc or phone the NFSA Engineering Department at 845.878.4200 ext. 132.

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org, or call Dawn at (845) 8784200 x 133. Check these on-line programs:

**SIX WEEK ON-LINE PROGRAMMING:
NEW HYDRAULICS FOR FIRE PROTECTION SYSTEMS,
PUMPS FOR FIRE PROTECTION
RESIDENTIAL SPRINKLERS HOMES TO HIGH-RISE
INSPECTION, TESTING & MAINTENANCE OF WATER BASED FIRE PROTECTION
SYSTEMS**

NFSA Midwest Regional In-Class Seminars

Your Regional Manager is looking to schedule 2006 programming, **Contact Dan Gengler (262) 245-5255 or dannfsa@aol.com** for information or registration. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

Special Discounts:

Register 5 Attendees for One Class; get a 6th Free for that Same Class.

Non-Member Fire & Building Officials:

When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber member when you register for the NFSA seminar, you only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package.

Just make sure you check-off the “F&B” box with red pricing on the seminar registration form. By becoming a member and taking an NFSA seminar all at the same time, you’re getting valuable industry information both ways.

NFSA Honor Role

**Miller Sales, Inc.
Addison, Illinois
(1/03/03) 3 years**

**Nelson Fire Protection Company
Rockford, Illinois
(1/04/01) 5 years**

**Universal Fire Protection Ltd.
Downers Grove, Illinois
(1-01-80) 26 years**

**Viking Supply Net
Geneva, Illinois
(1/10/65) 41 years**

Thanks for your industry support!

Don’t wait to schedule your calendars. Make plans to attend the NFSA conventions of the future. They promise to offer insight and profit potentials.

**NATIONAL FIRE SPRINKLER ASSOCIATION ANNUAL SEMINAR
SOUTHAMPTON, BERMUDA
FAIRMONT SOUTHAMPTON
APRIL 27-29, 2006**

For more information, visit: www.nfsa.org

**6th INTERNATIONAL FIRE SPRINKLER CONFERENCE
LISBON, PORTUGAL
MARCH 28-29, 2006**

For more information, visit: www.sprinklerworld.org

**NFSA Annual Seminar & Exposition
Red Rock Station Resort Casino
Las Vegas, Nevada
May 2-5, 2007**

Registration materials for both 2006 conferences will be available in Winter 2005.

NFSA Code of Ethics Preamble

The members of the National Fire Sprinkler Association recognize that their work has a direct, as well as indirect, impact on the quality of life for all humanity. Accordingly, the services provided by NFSA members require honesty, impartiality, fairness and equity, and must be dedicated to the preservation of life and property and the further enhancement of the public safety, health and welfare. In practice of their profession, members of the National Fire Sprinkler Association must maintain and constantly improve their competence and perform under a standard of professional behavior, which requires adherence to the highest principles of ethical conduct with balanced regard for the interests of the public, clients, employees, colleagues and the greater fire protection community they serve. Members of the National Fire sprinkler Association are expected to act in accordance with the provisions of this code of ethics and all applicable laws, and actively encourage others to do the same.