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July 2008

NFSA Unveils New Logo at Annual Seminar in Bahamas

During the opening session of the Annual Seminar held in May at Atlantis on Paradise Island in the Bahamas, before an attendance of over 500 people, NFSA unveiled its new logo. The new logo was designed to incorporate the Association's traditional graphic representation of a fire sprinkler, to which the industry has grown accustomed, and includes a stylized version of the acronym, NFSA. The tag line, "The Voice of the Fire Sprinkler Industry," rounds out the new look, placing emphasis on the leadership position NFSA has earned within the fire protection industry.



The Voice of the Fire Sprinkler Industry

National Fire Sprinkler Association Honors Kevin Fee with Golden Sprinkler Award at 2008 Annual Seminar

NFSA awarded Kevin T. Fee of Reliable Automatic Sprinkler Co. with the Golden Sprinkler Award on Thursday, May 15, 2008, at the NFSA Annual Seminar at Atlantis on Paradise Island, Bahamas. Mr. Fee received the award for his dedication and service to NFSA and the entire fire sprinkler industry.



Mr. Fee, seen above with NFSA President John A. Viniello and Chairman of the Board Gregg Huennekens, is the longest tenured Board Member in NFSA history, serving on the Board of Directors for over 27 consecutive years. He has tirelessly served the NFSA as both Chairman and Vice Chairman and was actively involved in the origin and development of significant

NFSA positions and programs. Mr. Fee is a founding member of the International Fire Sprinkler Association and served as its first Chairman of the Board of Directors for two terms.

Throughout his tenure with NFSA, Mr. Fee has been active in the following initiatives: the expansion of NFSA products, services and involvement at the local level, the increase of Regional Managers to provide comprehensive coverage and administrations of NFSA programs, and NFSA's collaboration with NFPA in the creation and adoption of NFPA25.

Kevin's energy and strong commitment to the promotion of the fire sprinkler concept is an inspiration," said NFSA President John Viniello. "His ability to bring good ideas to fruition has earned the respect and admiration of the entire fire sprinkler industry. I can't think of a more deserving recipient for the 2008 Golden Sprinkler Award."

National Fire Sprinkler Association Hosts Annual Seminar in Bahamas

NFSA held its 2008 Annual Seminar in Paradise Island, Bahamas, on May 14-17. The event, held at the Atlantis resort, was the platform for a variety of workshops and speakers as well as the unveiling of NFSA's new logo.

The seminar covered many aspects of the fire sprinkler industry. Two days of intensive workshops and informative general speaker sessions were held, including addresses about the state of the industry and the economy and an update on the Common Voices Coalition advocacy group. Informal networking opportunities and management team programs for designers, engineers and top executives were also held.

With an elaborate welcome reception, a competitive volleyball tournament and a beach party, the Annual Seminar was host to a variety of ways to network sprinkler-related businesses.

"NFSA continues to be an industry leader providing our members with the most up-to-date information and training opportunities," said NFSA President John Viniello. "Our annual seminars continue to provide fire sprinkler professionals with a range of programming aimed at the technician on up to the CEO. Together as an association we are more motivated and more dedicated to spreading the fire sprinkler concept, declaring that fire sprinklers save lives and property. "

2007 NFSA Annual Report Available Online

In an effort to "Go Green," NFSA has decided to make its 2007 annual report available online only. We are proud of the fact that the fire sprinkler industry was "green" before it was fashionable. We are all well aware of the ecological and environmental benefits of fire sprinkler systems and are working diligently to get the word out to consumers. NFSA has decided to follow suit and save some trees this year by making our annual report available solely at our website, www.nfsa.org. The report reflects a productive and profitable year for NFSA and its members. The 2007 annual report highlights, by department, the achievements and advancements made by the association. Take the time to read it and see what *your* association is doing for you!

Michael H. Minger Foundation Awarded Grant by Department of Homeland Security

The Michael H. Minger Foundation was awarded an \$85,612 grant by the Department of Homeland Security to study how colleges and universities protect students with physical and learning disabilities from fire. The goal of this project is to identify model practices being used by campuses regarding fire protection, housing and evacuation policies and procedures. A steering committee of national experts will guide this year-long project that will result in a report to be distributed to schools across the country. Michael Minger was killed in an arson fire in a residence hall at Murray State University on September 18, 1998. Since that time, his mother has become a

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tireless advocate for campus fire safety as a speaker on campuses, a media spokesperson and a member of the Common Voices Coalition. For more information on the grant and the Foundation, visit

www.mingerfoundation.org

NFSA EVENT & ORGANIZATIONAL SURVEY RESULTS

During the NFSA Annual Seminar in the Bahamas this past May, an “Event & Organizational Survey” was distributed to attendees with the collective purpose of finding out what issues are important to our membership and how can the NFSA help that membership base in their sprinkler profession. The survey results are very interesting and are summarized below for your review. The survey respondents by NFSA membership category were as follows: Contractor – 59%, Supplier & Manufacturer – 30%, Professional – 4%, Subscriber – 1%, Other – 6%.

Summarized Survey Results:

Part “A” The Annual Seminar

33% attended the seminar for networking & education.

58% said the workshop they were most interested in attending was “Deal or No Deal” – Business Probability through Improved Inter-relationship Strategies.

What three presentations were most interesting to attend: 44% said Award Presentations, 27% said State of the Industry, 21% said Economic Outlook. 19% said they wanted “Prospering in a Soft Market” as next year’s most interesting Annual Seminar topic.

Part “B” NFSA as an Organization

94% agreed with the statement that “NFSA is the voice of the fire sprinkler industry.

48% strongly agreed and 41% agreed that the NFSA works diligently to support sprinkler professionals in prospering, gaining market share and increasing employment ranks.

36% said the greatest strength of the NFSA was knowledge and expertise.

26% said public Policy/Legislation was the greatest weakness of the NFSA.

24% said they belonged to NFSA for resources and knowledge.

The following specific NFSA services were rated:

NFSA Regional Manager in your area: 30% said very important and 36% said important.

NFSA Engineer of the Day Service: 41% said very important and 30% said important.

NFSA SQ Magazine: 23% said very important, 41% said important.

NFSA Sprinkler Technotes: 44% said very important, 43% said important.

NFSA Tuesday TechAlerts: 29% said very important, 36% said important.

NFSA In-Class training Seminars: 23% said very important, 43% said important.

NFSA Online Seminars: 32% said very important, 38% said important.

NFSA Building Code Efforts: 61% said very important, 30% said important.

NFSA Labor Relations Services: 33% said very important, 33% said important. In addition, there was a wide variety of other comments made on how the NFSA could help. Those comments were all valid and noted carefully and will be taken into future strategic initiatives to further enhance the overall services that the NFSA provides to its' membership base.



NFSA ANNOUNCES NEW DISCOUNT SHIPPING PROGRAM FOR MEMBERS

NFSA is pleased to announce a new member benefit, the NFSA Discount Shipping Program. Through NFSA's agreement with PartnerShip, who developed and manages the program, NFSA members enrolled in the NFSA Discount Shipping Program receive significant discounts on domestic and international small package and freight shipments through FedEx[®], UPS FreightSM, and Yellow Transportation, as well as substantial discounts on copying and printing services at select FedEx Kinko's[®] locations nationwide. The program is **FREE** to NFSA members, with no obligations and no minimum volume requirements. You'll save from your very first shipment even if it's your only shipment. You've got nothing to lose and everything to **SAVE**, so sign up today!


Save up to 27% *


Save up to 20%


Save up to 10%


Save up to 20%


Save 64%


Save 64%

The program is **FREE**, with no obligations and no minimum volume requirements. You'll save from your very first shipment-even if it's your only shipment.

[Click here to enroll in this FREE program today!](#)

[Click here for a full summary of your new NFSA Discount Shipping Program discounts.](#)

If you have any questions, please call PartnerShip at **800-599-2902** or send us an email at sales@PartnerShip.com.

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Don't Wait Until the Last Minute, IRC Final Action Hearing, September 2008, Minneapolis, Begin Preparations to Attend Now

On or about September 20-21, 2008, the International Residential Code (IRC) Final Action Hearing will take place and the residential fire sprinkler issue will be decided. Voting governmental members of the International Code Council (ICC) will have the opportunity to change the IRC to require fire sprinklers in new homes, addressing a fire safety issue that has plagued America since its beginning, and causes more deaths than all the natural disasters combine each year, dwelling fires. This is your opportunity to be a part of the historic event by casting your vote for RB64-07/08 and place the requirement for residential fire sprinkler into the body of the code and eliminate Appendix P.

The IRC Fire Sprinkler Coalition's residential sprinkler proposal will be on the agenda as Item [RB64-07/08](#). If this item is accepted by ICC's voting governmental members, the residential sprinkler requirement will become a part of the 2009 edition of IRC. As a government employee, YOUR attendance in Minneapolis is critical because, to pass, this recommendation will require support by a two-thirds majority of voting governmental members present at the meeting.

If you've never attended an ICC hearing there is not better time to participate in a hearing. You can be a part of saving thousands of lives in the future and a historic event long overdue.

If you would like to support this effort, YOU MUST BECOME AN ICC VOTING GOVERNMENTAL MEMBER BY SEPTEMBER 1, 2008. [Click here](#) for more information on ICC voting governmental membership, which is required to vote at the hearing.

All regional managers have been tasked with getting action activities going in their regions to help facilitate attendance at the IRC Hearings. If you have any questions please feel free to contact me at Gengler@nfsa.org.

2007 Fire Sprinkler Incentive Act Needs You to Write Your U.S. Senator and Congressmen

The *Fire Sprinkler Incentive Act of 2007* has had some legislative support for public sponsorship these past months. With the slow economy, there is optimism that another economic stimulus may be in the mix and probably looking to the 110th Congress. The Incentive Act offers something to help that stimulus. The bill creates tax incentives for property owners to retrofit buildings with automatic fire sprinkler systems. Similar legislation was introduced in the 108th and 109th Congresses where it garnered over 140 cosponsors each time. As of mid June, 143 Congressmen and 26 Senators have signed onto the monumental legislation. The bill is identified as HR 1742. Earlier this year an equivalent bill identified as S 582.

These pieces of legislation would reduce the tax depreciation time on nonresidential real property from 39 years to only 5 for those that install sprinklers.

The NFSA Cap Wiz process has been updated for use and is promoted as a quick means for constituents and others to write in to support this important piece of fire protection legislation. Any and all Senators should be recruited, but members of the Senate Committee on Finance should be primary targets.

Go to this site and help us help America be safer: <http://www.nfsa.org/fsia/fsiahome.html>. For a document explaining the Incentive Act bullet points go to: http://www.nfsa.org/fsia/FSIA_Bullet_points.pdf. In this region contact the following legislators for their support:

Senate, Area sponsors:

Norm Coleman, Minnesota

House of Representatives – Area Sponsors:

Minnesota

6th **Ellison, Keith**, Minnesota, 4th **Oberstar, James L.**, Minnesota, **Ramstad, Jim**, Minnesota, 3rd **Walz, Timothy J.**, Minnesota, 1st

Wisconsin

Baldwin, Tammy, Wisconsin, 2nd, **Kagen, Steve**, Wisconsin, 8th, **Kind, Ron**, Wisconsin, 3rd

Sample letters to your U.S. Senators and Congressmen can be obtained from the sites below:

<http://www.nfsa.org/fsia/senateletter.doc>

<http://www.nfsa.org/fsia/houseletter.doc>

Fire Sprinkler Industry - Best Practices – Thinking Ahead!

Best Practices include many ways you transform good ideas into actions. Some have more immediate impact on your bottom line than others.

For example, insurance premiums are declining and you are increasingly comfortable that the good times have returned. Remember 2002 when insurance problems were listed as the number one issue by NFSA members? The correction was abrupt and costly. Then the hurricanes fueled more price increases, and a few catastrophe free years have resulted in the most profitable bottom lines for insurers in history. So now it's about market share. Good for you. Current media reports on decreases averaging 15% and ranging from 5 to 30% reductions. Did you get yours, or will you next time?

In a free market economy, water seeks its own level. Maybe that's a bad analogy to use in the sprinkler industry, but you understand the cash flow business. For underwriters now, it's get the cash and watch the bottom line grow. How long do you think it will last? Many think there may be another year of double digit reductions, unless investment income cuts short the feeding frenzy. So how well positioned do you think you are for the next hard market?

Remember the last time you thought about various ways that you intend to commit to capitalize on the trends, and have your company adopt more behaviors that will drive a favorable correlation between best risk management practices and the premiums you pay? It's only a matter of time, right? That dreaded hard market is lurking like the elephant in the room. Just like the dot.com bubble had to burst, and irrational exuberance abruptly ended windfall stock inflation, so too have careless credit terms led to the sub-prime mortgage crisis that is registering as an earthquake in the economy. So how many times have you seen the insurance cycle inevitably turn as if tidal waters on the seashore? Any doubt it will happen again? The downward trend is helpful now. Enjoy it while it lasts. Make sure your best practices are well documented, fine-tuned and getting you the results to maximize your premium reductions now.

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Then think ahead: Will you be ready for the next inevitable correction? How compelling is your story to underwriters who will tighten requirements and hike prices? Will your experience be able to support a smoothing out of the upward pressures? A wise sage in the insurance business once said that when you see everyone running to one side of the boat, start moving toward the other side for surely it will swing back the other way. Maybe there's no apparent need to rock the boat at the moment, but will you be ready to roll with the tide?

Sprinkler Saves

Sprinklers Douse Milwaukee Factory Fire

On May 16, Milwaukee firefighters credited a sprinkler system with helping to quickly extinguish an electrical fire that started in the ceiling of a northwest side factory early this morning.

Firefighters responded to Photonics at 8701 W. Bradley Road about 3:15 a.m., where approximately six employees had evacuated safely, according to Battalion 5 Fire Chief Greg Wenzel. Wenzel said, "The fire protection systems worked exactly as they were supposed to. Employees got an early warning. The sprinkler activated and extinguished the fire and averted a potentially significant incident." Water and fire damage were estimated at approximately \$5,000.

Eau Claire Apartment Building Saved by Sprinklers

Eau Claire Fire & Rescue was called for a fire alarm at Park Towers Apartments at 901 South Farwell Street, an eight story city-owned, high-rise, residential facility with many elderly and handicapped residents). On arrival we had nothing showing from the outside. Crews opened the 8th floor apartment door to find moderate smoke and found that the sprinkler head on the sidewall of the bathroom and activated and extinguished the fire.

The fire had started on a rack over the toilet. There were two electrical cords plugged in to an outlet near the toilet that were in contact with the rack. These wires had become frayed over time and ignited plastic shampoo bottles, decorative linens, etc. on the rack. The fire burned up the wall and melted the plastic cover of the bathroom vent.

Three residents from these apartments were displaced for the night and were aided by either relatives or by the Red Cross. There were about 148 people in the building at the time of the fire. All the other tenants were allowed to return to their apartments.

There were no injuries.

Elder Berman Store in West Bend Experiences Save

On May 30, 2008 at around 2:00 AM, the West Bend Fire Department received a call from a manager who works at Elder Berman advising that the store is full of smoke. She had been contacted by the monitoring company of a problem with the fire panel. She debated to check it out but went anyway and found the entire building full of smoke. There was an electrical fire in the Cosmetics area of the building.

Once the fire broke out, a single fire sprinkler head contained the fire to the electronic cash register area in the Cosmetics Department. When the crews arrived on the fire scene, there was very little fire to put out. The building is saved but the entire building was charged with smoke so all the clothes will have to be removed from the shelves as well as other stock.

Sprinkler Saves – We need this info to help promote the industry

Contact me **A.S.A.P.** at (262) 245-5255 or e-mail: dannfsa@aol.com if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as “one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

NFSA Expert of the Day You Can Get Great Advice

While most of the questions are answered within a few hours of being asked, there have been instances where the response to a request has been longer than what our membership considers optimal. To that end, we are instituting a series of checks and balances on our end to insure that your request is answered as soon as possible.

You can help us by following one simple procedure. When you have a request that you want answered, please e-mail your request to eod@nfsa.org or call the NFSA at (845) 878-4200 and ask for the Expert of the Day. That way, your request will go directly to the individual assigned the duty that day and we will have mechanisms in place to track it.

Since many of our staff travels extensively, they can't always respond in a timely manner to their individual voice mails and emails. When emailing your requests, we would appreciate if you would use our general email address, eod@nfsa.org, if calling in, please follow the prompt for the expert of the day. These procedures will allow us to insure quicker responses to your questions. Your assistance is greatly appreciated.

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: www.nfsa.org

Need an Ordinance? Check this Process

If you are looking for the prototype ordinance, go to the web. Start by entering this: www.municode.com. The click “online library”, pick state then pick a community you know has ordinances that favor sprinkler protection. For a quick look at some also go to the Northern Illinois Fire Sprinkler Advisory Board site at: www.firesprinklerassoc.org and go to the Square Foot Upgrades by Town button.

NFSA Academy Trains You at Your Desk

To answer the call for a quality distance-learning program, NFSA has introduced the NFSA Academy. With 80 modules to pick from, dealing with beginner to advanced training, the Academy has something for everyone!

Save on lost billable hours and travel expenses by getting your continuing education needs right from your own desktop. Log onto www.nfsa.org and click on the banner below and sign up for the NFSA Academy, your competition is! Wisconsin contractors, get your CEU's here!

MINNESOTA: www.nfsamn.org

12th Annual Burn Aid Golf Classic Scheduled for September 8, 2008

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The 12th Annual Burn Aid Golf Classic is scheduled for September 8, 2008 at the North Oaks Golf Club. Packets should be received by this time. The course is challenging and an excellent event is being planned by the committee. Be looking for a few new fun twists this year

This outing helps to makes a difference for burn survivors. The annual fundraiser gives participants a great sense of mankind at its best. Memories of golf and good times also leave all knowing they helped a great cause, the Regions Hospital Burn Unit in St. Paul. Monies from the outing will benefit many children and families for those who for unwanted seconds suffer the pain of burns. The 2007 event raised \$42,000 making the eleven year total nearly \$550,000.

In addition, John Berres and Rhonna Hed (Summit Fire Protection) has volunteered to head the Silent Auction Committee for this special event. John can be reached at (651) 251-1862 or jberres@summitfire.com in regards to any donations or gifts that you would like to include in this happening.

WISCONSIN: www.nfsawi.org

Project Management Program Success in Milwaukee



NFSA Project Management instructor Mike Friedman explains a concept to the class of 26 at the Wyndham Hotel in Milwaukee on May 21-22, 2008. The focus of the Project Management course is on contract administration, documentation, planning, communication, productivity, safety, and customer service. Many contractors have taken advantage of this program that accentuates the business topics of: Contract Documents, Project Coordination and Documentation, Pre-Job Planning, Changes to the Work, Cost Control, Scheduling, Productivity Improvement, People Management, Risk Management and Safety, Project Close- Out & Administration and Recognition.

Feedback from attendees strongly suggests that successful contractors should attend the sessions. The concepts of the topics above are supported with the validations that time spent attending the class will bring new meaning to the synergy of a company pursuing a brighter financial future. Exercises, lectures, role playing and interaction help facilitate two days of functional learning. The class will be scheduled again in late winter. Don't wait as this class overbooked in a short period.

20th Burn Center Golf Invitational-Can't Miss This Year!

The Twentieth Annual Burn Center Golf Invitational (BCGI) will be held August 25, 2008. The event will again be played on the Championship Brute and Highlands Courses of the Grand Geneva Resort & Spa in Lake Geneva.

The golf outing and evening program is presented by the Wisconsin Alliance for Fire Safety, assisted by Columbia St Mary's Milwaukee Foundation and sponsored by the Midwest Sprinkler Industries and the Milwaukee Fire Department. The dedicated steering committee couple with dedicated volunteers has always been the successful formula for its success.

The 19th event raised \$110,000 and brought the invitational total for the BCGI to a benchmark \$1,614,000. All proceeds directly go to our charities; Columbia-St. Mary's Regional Burn Center, Wisconsin Alliance for Fire Safety Summer Camp for Burn Injured Youths, Newspapers in Education Fire Safety Program, National Fire Sprinkler Association Education Fund and other WAFS programming.

The event has contributed more than \$1,050,000 to support burn injured survivors as they ordeal their pain in the burn unit. State-of-the-art equipment has been purchased with some of the funds and presently monies are being dedicated to the construction of the unit being built for the new hospital. All thirteen WAFS camps have been supported by the generous participants and contributors of the outing.

Sponsors of the 2008 event will be again be given meaningful and artistic recognition remembrances. Awards will also be given for winners on both courses for total scores and special events. Participants in the golfing event will receive a pair of Addidas golf shoes for this year's give-away.

[NFSA Online Interactive Seminars Schedule - ***Get Wisconsin CEU's](#)

The 2008 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours.

Seminar topics are designed to different levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

NFSA Member Cost: \$125.00* per seminar per computer

Non-member Cost: \$250.00* per seminar per computer

Members Participation Verification w/Certification: \$25.00

Members Participation Verification w/Certification: \$50.00

Technical Tuesday Schedule for Fall 2008

July 8, 2008 – Review of the Attic Rules

Cecil Bilbo, Jr., Director of Technical Services

Intermediate Level

In the 2002 Edition of NFPA 13, the rules for spacing sprinklers in combustible concealed spaces became more restrictive. Some minor adjustments to those rules were made for the 2007 Edition. This seminar will cover the portion of these requirements known as the "Attic Rules". These rules bring up many questions when applying the standard to actual scenarios. The Committee's intent for systems installed in attic-type scenarios will be discussed. Construction types, spacing, location, position and calculation methods will also be covered for these applications.

July 29, 2008 – Fire Pump Sensing Lines, By-Passes and Jockey Pumps

Kenneth E. Isman, P.E., Vice President of Engineering

Basic Level

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This program will focus on the design arrangements of three different pieces of equipment that are on almost all fire pump systems. Proper sensing line arrangement is critical to proper system performance. Well designed jockey pump and by-pass arrangements will insure that the fire pump system works correctly when it is needed and has some redundancy in case anything goes wrong.

The topics for the **2008 “BUSINESS THURSDAY”** Seminars have been specifically selected to help the fire sprinkler contractor deal with current problem areas in the business environment. The instructors bring varied backgrounds relevant to the subjects they will be teaching.

From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's. Those needing CEU's for their 2008 license need to have their 12-hours of CEU's completed and submitted prior to March 30, 2008. We can help! **NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars please contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.**

July 17, 2008 - Fire Sprinklers are “Green”

Dominick Kasmauskas

Fire sprinklers have been “Green” and inherently helping to preserve our environment for over 130 years, yet they receive no credits for Architects to obtain in the LEED (Leadership in Energy and Environmental Design) program. This presentation will give you an overview about the US Green Building Council, LEED Credits, and bullet points to use when discussing with others why Fire Sprinklers are inherently Green and have been saving our environment from “green house” and toxic gases plus conserving both water and energy through direct and indirect manners. Save your building, save our environment!

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org, or call Dawn at (845) 8784200 x 133. Check these on-line programs:

SIX WEEK ON-LINE PROGRAMMING:

NEW HYDRAULICS FOR FIRE PROTECTION SYSTEMS,

PUMPS FOR FIRE PROTECTION

RESIDENTIAL SPRINKLERS HOMES TO HIGH-RISE

INSPECTION, TESTING & MAINTENANCE OF WATER BASED FIRE PROTECTION SYSTEMS

NFSA North Central Regional In-Class Seminars

Your Regional Manager is looking to schedule more 2008 programming, Contact Dan Gengler (262) 245-5255 or dannfsa@aol.com for information or registration. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

Milwaukee, July 22-24, 2008, will be hosting an [Inspection and Testing Technician NICET Level 2 Study Review Seminar](#) - This three-day seminar has been developed for individuals that inspect and test water-based fire protection systems. The purpose of the seminar is to assist individuals in advancing their careers by reviewing

material necessary for Level II certification in the relatively new NICET Subfield of Inspection and Testing of Water-Based Fire Protection Systems.

Contact Dawn Fitzmaurice, NFSA @ (845) 878-4200 ext. 133 for information or registration for any NFSA training program. Check the NFSA web site, www.nfsa.org, to register and to link to our other regions for seminars that may fit your educational needs.

Special Discounts:

Register 5 Attendees for One Class; get a 6th Free for that Same Class.

Non-Member Fire & Building Officials: When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber member when you register for the NFSA seminar, you only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package.

Just make sure you check-off the “F&B” box with red pricing on the seminar registration form.

By becoming a member and taking an NFSA seminar all at the same time, you’re getting valuable industry information both ways.

NFSA Honor Role - Thanks for your industry support!

Ahern Fire Protection

Fond du Lac, Wisconsin

(7/01/81) 25 years

Milwaukee Valve Company, Inc.

Milwaukee, Wisconsin

(7/23/88) 18 years

Olympic Fire Protection

Owatonna, Minnesota

(7/3/86) 21 years