



BEST PRACTICES VICTORY AT BERMUDA BEACHHEAD

The National Fire Sprinkler Association's Annual Seminar held April 26 – 30 at the Fairmont Southampton in Bermuda was a resounding success. The opening session was facilitated by new **NFSA Chairman of the Board, Wayne Gey**. Wayne's delivery address was meaningful and encouraging. Attendees listened intently as he accentuated the point that systems must be maintained to operate 24/7. He asked all to internalize these two questions: "Do I have the vision? Do I have the passion?"

Jeff Bennett, NFSA Pacific Northwest, gave the *Rest Assured Award* to hotel management of the Fairmont Southampton.

NFSA Director-at-Large, Barry Waterman, read the following inductees into the *NFSA Fire Sprinkler Hall of Fame*: **Phillip H. Merdivan, John Morris, Charles Potter, Paul Theriault and Cheng Yao**. Barry followed this with a wonderful deserving description of the **2006 Golden Sprinkler Award Winner, William Oliver**. Bill made some very appropriate remarks that humored the crowd and left them understanding this outstanding recognition.

NFSA President John A. Viniello gave his *State of the Industry Address* that held the interest of the more than 450 in the audience. John stated he sees very little weakness in the next twelve months for the industry. He cautioned of 'danger zones' if inflation could affect capital investments though. He added that the new market of one- and two-family construction as being a great business opportunity and that it was "significant." John then went through a litany of industry issues that offer an encouraging yet challenging view of the industry's future. John closed with an observation that quality and timing of projects should reflect, "A sense of urgency to get things done. The same sense as you started." He lastly said that "No decision is a decision" meaning to spend the time necessary to avoid making the wrong decision.

Closing the opening session and in keeping with the theme for this year's conference, "*Beachhead for Best Practices*," **Chairman of the Best Practices Working Group, Carmine Schiavone, Vice President of Business Development & Communications for Tyco Fire & Building Products**, delivered a well-received presentation during the opening session introducing the Sprinkler Manufacturers Industry Fund (SMIF) supported Best Practices program to the NFSA membership. Carmine mentioned the "points of Pain" contractors must address when performing a Best Practice self evaluation. The session was followed up the next day with a series of interactive workshops that provided fire sprinkler contractors with the opportunity to openly discuss best practice issues relevant to their individual businesses. This was where the victory was realized.

The after party on the lawn of the beautiful Southampton Princess grounds was a little chilly but was well warmed with the seminar attendees and their families. Great food and great camaraderie were the order of the evening.

The annual event was filled with rewarding seminars and activities. Attendees remarked how professional and helpful the 1.5-hour seminar offerings were again this year. Golfing, volleyball, tennis, great eating and socializing also were highlights of this memorable event. Speaking of golfing, the NFSA team triumphed over the CASA team in the Annual Clark Cup event.

The last day's schedule included a very informative and insightful presentation on NFPA 25 by **Russell P. Fleming, NFSA Executive Vice President**. **Eric Franco, Alliance Berstein**, gave an economic overview of the industry and painted a positive outlook. He stated that the worldwide economy was very good with all doing well for the first time.

Jim Dalton (JD), NFSA Director of Public Fire Protection, walked everyone through a revision of the *Fire Sprinkler Act of 2005*. He mentioned that congressional scoring became a negative for the bill in its present state and that **Buddy Dewar, NFSA Director of Regional Operations**, worked with him on a new concept to make the legislation most revenue neutral adding confidence that a depreciation law is more optimistic at this juncture. JD then introduced NFSA's venture with government funding called **Fire Team USA**. The program will reach ten states this year giving a template to communities to create a safer town by legislating residential sprinkler ordinances. JD, the 'ole dog, then introduced his two new "puppies" as NFSA employees; **Vicky Pritchett** and **Shane Ray**, both **Associate Directors of Public Fire Protection**.

At the closing banquet, most of the gentlemen dressed in traditional Bermudian style, donning dark blazers, bright colored shorts and knee-high socks. To say the least, it provided very unique photo opportunities. And while guests dined on an exquisite meal, the band rocked the house, keeping the dance floor jumping until near midnight. A complete 2006 Annual Seminar wrap up, including photographs, will be featured in the May/June issue of SQ.

As a reminder, next year's *Annual Seminar & Exhibition will be held May 2 – 5 at the Red Rock Resort in Las Vegas, Nevada*. Mark the calendar! This is a brand new off-the-strip property, opening only a couple of weeks ago, and features large guest rooms with spectacular views of the Red Rock Mountains, world-class dining and, of course, the exciting nightlife that makes Las Vegas fabulous.

NFSA supplier and manufacturer members interested in reserving booth and program advertising space should contact *Harve Horowitz at Exhibit Promotions Plus; phone 410.997.0763, email at nfsa@epponline.com*. As in the past, space for this show will sell out early. To not be disappointed by being left out of what promises to be the largest event in NFSA history, remember to make plans early.

Here are some comments from regional attendees:

.....Thanks NFSA, for picking a great seminar location and offering a good mix of educational opportunities to enhance all aspects of our business. **Randy Voorhies, Nelson Fire Protection-Rockford**

.....Bermuda was a beautiful place to hold this years NFSA seminar. I could come and recharge my batteries, attend informative seminars and network with other fire protection professionals from across the country. It was truly a great experience. **Ed Kadlec, Jr., C. L. Doucette, Inc.-Chicago**

[West Warwick Sentences "Great White" Band Manager](#)

The link below and story below are associated with the February 20, 2003 Station Fire in Rhode Island. The site gives a very real and heart breaking account of that infamous fire that is still burning in West Warwick, RI. To say the least, it will burn until the last person affected is gone. It will take an hour to go through all of the graphics of the link, but suffice it to say, the time will go by anyhow and you will be moved tremendously.

<http://www.projo.com/extra/2003/stationfire>

The site opens with a statement that says, "This is our ground zero." It then takes you to a screen of graphics. Take the time to navigate through the entire list. Again, the time is a valuable lesson. The first graphic speaks of the Progression. It states that a Channel 12 photojournalist was taking film of what would be considered an unsafe club situation. The interest was due to the aftermath of the Chicago incident earlier in the month that experienced more than twenty deaths during a panic episode.

This fire and the E 2 Nightclub incident resulted in **City of Chicago Alderman Ed Burke** introducing legislation to require fire sprinkler protection in all of the city's nightclubs. **Ray Mattera**, father of one of the "Station Fire" 100 fire fatalities, appeared before the City of Chicago Committee on Buildings in early October 2003. He started his testimony with, "The last time I kissed my daughter, she was in a black body bag!" Less than two weeks later, Chicago experienced the fatal fire at the Cook County Administration Building killing five. The fire was literally in the shadows of City Hall. The nightclub ordinance proposal was never heard of again. In the same safety minded vain, a 1999 ordinance required nightclubs four feet below grade were required to retrofit with fire sprinkler protection. It has not been enforced and approximately sixty such occupancies have not complied with the 2000 deadline.

One man in jail and 100 dead reflects just a miniscule number of those affected in Rhode Island. Does anyone remember the quote, "history tends to repeat itself." And if so, what have we learned.

[NFPA 25 Technical Committee Holds Meeting at UL](#)

The NFPA 25 Technical Correlating Committee met at Underwriters Laboratories in Northbrook, IL on May 3-4, 2006. Members representing many interests met for the two-day review of technical changes to the document. **NFSA Executive Vice President Russ Fleming** was an influential force in leading the 25 plus member group evaluate more than sixty submissions attempting to upgrade the standard. The committees' actions will be heard and responded in Orlando at the annual NFPA Code Hearings in June.

The committee also witnessed two UL burn tests while they met.

[Fire Sprinkler Incentive Act of 2005 - HR 1131 & SB 512](#)

Access the Special Link Page through [NFSA.org](#)

The support list for HR 1131 grows every month. As of this writing, representatives now number **161** with Illinois and Wisconsin contingencies holding steady at 15 and 4 respectively. Due to the bill scoring poorly by a committee, it was felt the legislation may be shelved. But efforts by **Buddy Dewar, NFSA Director of Regional Operations** and **Jim Dalton, NFSA Director of Public Fire Protection**, the legislation has new life and very optimistically offers an insurance savings formula that will hopefully carry the bill into law.

Both the House and Senate versions of the ***Fire Sprinkler Incentive Act of 2005*** are **posted on the NFSA web site link page**, <http://www.nfsa.org/fsia/fsiahome.html>. In addition to the bills, the site contains a host of other important information that can be downloaded, including a list of current cosponsors and support organizations. Most importantly, it is time once again to write to your Senators and Representatives to advocate for passage of this landmark fire protection legislation.

Help us make the difference, join the effort, write your representatives in Congress and encourage their support of this historic fire safety legislation. Fire Sprinklers Save Lives and Property!

Illinois Representatives needed to sign on are down to four of the state's nineteen representatives. Speaker **Dennis J. Hastert, 14th**, is not able to commit because of his position. **But Daniel Lipinski, 3rd, Danny K. Davis, 7th and Melissa L. Bean, 8th** have yet to sign on. If you are a constituent of any of these politicians, please contact them. Wisconsin Representatives not signing at this point: **Ron Kind, 3rd, Gwen Moore, 4th, Thomas E. Petri, 6th, David R. Obey, 7th**. If you are constituents of any of these congressmen, please follow the instructions above.

Fourteen senators have committed to the Senate side of the bill. Senators from both states have yet to commit as well, contact them too; **Durbin, Richard- (D - IL), Obama, Barack- (D - IL), Feingold, Russell- (D - WI) and Kohl, Herb- (D - WI)**.

[NFSA Endorsed Dental Plan Available to Membership-Save Your Teeth Campaign Initiated](#)

In a continuing effort to bring additional value to its membership, National Fire Sprinkler Association (NFSA) has announced it has entered into an agreement with HealthFlex Dental to make available a special dental health plan.

HealthFlex Dental is a fixed-fee program designed to make dental care affordable for more Americans. With over 60,000 participating dentists nationwide, employees of NFSA member companies participating in the program can visit participating dentists as often as they like and save up to 60% off dental bills for themselves and eligible family members. HealthFlex Dental includes virtually everything from routine check-ups, to fillings, crowns, braces and even cosmetic work. NFSA has negotiated a special rate of just \$49.95 per family per year, a rate not available anywhere in the country.

Participating dentists and specialists who participate in the HealthFlex Dental Plan have agreed to accept a discounted fee as payment in full for each service performed. For more information or to register in the program, visit the special NFSA HealthFlex Dental program website at <http://www.ndhslc.com/dental/nfsa> - because smiling is something that should never be taken for granted.

[Noteworthy Sprinkler Saves](#)

[Fire sets off sprinklers at Northwestern's Kemper Hall - Two suites suffer water damage after grease causes fire in third-floor kitchen](#)

A kitchen fire triggered the sprinklers in Kemper Hall on the campus of Northwestern in Evanston, damaging at least two suites. The grease fire started in a third-floor suite, said Weinberg sophomore Samantha Shanklin, who was on the dorm's ground floor at the time. A student came downstairs to tell her about the fire. "She said she couldn't stop it and she forgot to turn off the stove," Shanklin said. "I called 911, but the fire alarm already went off."

The fire scorched the wall of the suite's kitchen, said SESP sophomore Takia Gardner. "We're working in the mail room and a girl came down, and she said there's a fire", Gardner said. "We all went out, and when we came back and the ceiling was leaking." Water from the sprinklers seeped through to the ground floor, resulting in at least three leaks. One was in the lobby, and the other two were in the community room. Water came from an overhead light socket and a ceiling panel, dripping onto a large-screen TV.

Weinberg junior Qingshuo Wang, who lives across the hall from the location of the fire, said he was leaving the dorm when it started. "On my way down, a girl from another suite came out and she was freaking out," Wang said. He said he wanted to extinguish the flames, but that the alarm was so loud. "We couldn't function, so we left, he said. "When we came back in, it smelled funny."

[Sun Prairie Notches Sprinkler Save](#)

A sprinkler save was recorded at the Sun Prairie Health Care Center at 228 W. Main Street Sun Prairie in late April. First arriving units reported smoke in the building. A fire was discovered in a dryer unit in a laundry room. A single sprinkler located about 5 feet from the dryer activated and contained the fire to the dryer unit. The activated sprinkler was a chrome pendent 165 degrees. There was a 286 degree brass pendent directly above the dryer but behind a drywall soffit that did not activate. Cause of the fire was to be investigated.

[Sprinkler Saves - WE NEED THIS INFO TO HELP PROMOTE THE INDUSTRY!](#)

Contact me **A.S.A.P. at (262) 245-5255 or e-mail: dannfsa@aol.com** if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as "one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof." Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection." Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler(s) due to activation by fire.

NFSA ENGINEER OF THE DAY –Some of Your Competition is getting Great Advice!

The NFSA Engineering Department has established a new email address for requests of the Engineer of the Day. The new address is is_eod@nfsa.org. Don't miss this opportunity to change your bottom line!

The National Fire Sprinkler Association has for over a year offered the "Engineer of the Day" service to its' membership. Every business day, a member of the NFSA Engineering Department is assigned the duty to handle incoming technical questions of the day. The rotation assignment is scheduled so that all members of the engineering division have an opportunity to interface with the membership and this service shares the load of more than 1200 requests for assistance that occurred in 2004.

The average time between receiving the request for information and sending out the response by phone, fax or email was one-third of a business day. Phone call requests are handled by a return phone call, email requests by a return email and faxes by a return fax. In order to ensure that the request is handled as quickly as possible, members should send the request in the correct manner.

This service has been an outstanding success as members are receiving timely information that significantly helps throughout the entire fire sprinkler engineering/contracting discipline. You can check-out NFSA Engineer of the Day at their website and read what our members are saying about this invaluable service. (<http://www.nfsa.org/news/articles/eodnews.pdf>)

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: www.nfsa.org

ILLINOIS

Illinois Task Force on Model Building Code Final Report

The nine month saga regarding the concept of a statewide building code came to its first stage of completion. The final 51-page report provides the background suggesting that a building code should be the direction for Illinois's building future by adopting a model code. Illinois is one of just four states not having a model building code.

Recommendations were reduced from several options, including creating a home grown code. The task force is recommending that three options remain and that a development committee investigate and chose one of the alternatives then the most friendly model code from either the International Code Council or the National Fire Protection Association.

The options are:

- Adopt a model code from the two options
- Adopt a model code and allow local influence to be more stringent
- Adopt a model code and not allow for local interference (mini-max)

Industry representatives on the task force include; **John Pasko, F.J. Murphy & Son-Springfield, Rich Ray, Cybor Fire Protection-Downers Grove, NFSA Chapter Lobbyist Margaret Vaughn and Regional Manager Dan Gengler, NFSA.** There were many allies to providing consistent safe codes, including fire sprinklers. We await the legislature's pleasure on this action but don't anticipate a quick vote of support.

Fire Team USA to be Presented in Countryside

Plans are up and running for the August 9-10, 2006 presentation of the Fire Team USA program in Countryside. The Holiday Inn William Tell will be the location of this very influential NFPA13D program. **Dan Gengler, NFSA Midwest Regional Manager,** has been working with the **Office of the Illinois State Fire Marshal** to host the day and a half program. Partners from the fire service and code officials will help make the program a success. Fire chiefs and local legislators will be invited free for the program that will educate these decision makers about the value of protecting one- and two-family homes with residential fire sprinklers. For more information, go to the FTUSA website: www.fireteamusa.com.

Illinois Fire Prevention Outing Scheduled for June 12-Don't Wait to Sign Up

The 11th Annual Illinois Burn Prevention Golf Invitational has been scheduled for June 12, 2006 and again will be held at the beautiful and challenging Glen Flora Country Club in Waukegan. After last year's record outing for fundraising and participation, the steering committee has been up to the task to make this event even greater. Proceeds go to the Illinois Fire Safety Alliance Camp I Am Me, Loyola University's Burn Center and to fire prevention educational programming. Don't wait until it's too late to enter, all should have received their invite. Reply right away as you don't want to miss this great event.

Sponsorships at multi levels are being sought for this fantastic outing. For more information contact **Amos Minor, U.S. Fire Protection at, (847) 816-0050.**

Advanced Tech Class in Countryside – Another Successful Educational Venture

The three-day NFSA Advanced Technician Class held in Countryside was filled with students learning the next level of technical education of fire sprinkler systems. Students, mostly from the Illinois area spent the 3-day period getting useful and productive education from **NFSA Consultant, Mike Freidman.** All felt the experience will better prepare their careers creating life and property saving systems. Because of the Illinois Fire Sprinkler Contractors Act requiring most contractors to have NICET certified employees; this program offered a great opportunity for attendees to move upward in the NICET process. With continued interest, the program will return next spring to help others with their NICET preparation.

Wisconsin

AB 956 Dead for This Session

On April 25, the Wisconsin Assembly Labor Committee held an executive session but did not take action on AB 956, legislation relating to local variances from the Department of Commerce commercial building code. **Chapter Lobbyist Annie Early** confirmed with Representative **Steve Nass, Labor Committee Chair, and John Mielke, Government Affairs Director for the Associated Builders and Contractors (ABC)**, that the bill will not be moving forward this session. In effect, this killed the mini-max legislation for the 2006 session.

In anticipation that the bill will be introduced next session, we have set up a meeting with representatives from the ABC for Thursday, May 18 in Madison. At that time, plans are to discuss future drafts of this type of legislation and our desire to exempt fire sprinkler systems. Progress of this meeting will be reported next issue.

Commerce Building Code Rule Delayed by Research

Department of Commerce, DOC, officials are still in the process of compiling research at the request of **Commerce Secretary Mary Burke**. We are continuously working to identify and develop potential allies in this debate as we prepare for the public hearing stage. The DOC is collecting what may be the most accurate national data relating to the International Building Code, IBC. The delay in getting to public hearing the results of the data collection may result in the postponement of adoption activity this year of the Wisconsin version of the IBC-2006. As always, we will continue to keep you updated and schedule conference calls as they become necessary.

Public Hearing Held on Sprinkler License Renewal Rule Change

Chapter lobbyist, Annie Early, also attended the Department of Commerce, DOC, public hearing in early May regarding the sprinkler license renewal issue. A DOC proposal extending license period for contractors and fitters from two years to four is

probable. There was some concerns raised by the industry regarding the Continuing Education Units, CEU's, and the four year proposal period.

Overall, the Department officials understood industry concerns. However, they did indicate that it is the responsibility of "adult licensees" to obtain the appropriate number of continuing education credits. The primary reason for the rule change, as you know, is that budget cuts and reduced staffing levels have made it increasingly difficult to track licensees and credentials. The new periods would not be affective for several years.

Wisconsin Automatic Fire Sprinkler Coalition Becomes Wisconsin Fire Protection Coalition

The members of the WI Automatic Fire Sprinkler Coalition officially reported the new coalition name to the Wisconsin State Ethics Board on Thursday, April 20. This is an important step in the expansion and success of the coalition. Following member approval, **Annie Early** will meet with a graphic designer, one that the **Martin Schreiber**

& Associates firm has used in the past, to obtain a quote for the development of a logo and accompanying letterhead for the coalition.

Vocal Smoke Alarm Put to The Test-Madison Joins List of Cities Challenging Effectiveness

The week of May 1, Madison area television station WISC-TV aired five segments reporting on smoke detectors in its "Sounding the Alarm" special series. On Wednesday, WISC-TV reported on new technologies designed to help protect the family. One of the more inexpensive options is buying a vocal smoke alarm. In the event of a fire, it combines both the standard tone and a prerecorded message from a parent. Vocal smoke alarm models cost about \$60.

On Thursday, WISC-TV conducted a test to determine if vocal smoke alarms are more effective in waking sleeping children. The crew returned to **Cindy Young's** house, where in the first test, the children failed to wake up when a traditional smoke alarm was sounded. While the kids played before bedtime, Cindy recorded a message on the smoke detector.

In a fire, this message would play along with the traditional tone noise. A Columbus Children's Hospital study last year showed a parent's voice has an 83 percent success rate of waking children, compared to just 45 percent for an alarm. An hour after the kids are asleep, WISC-TV's cameras returned to the house, and the new alarm was sounded. Unlike last time where the kids lay unfazed, this time around there was at least some movement as one of the children stirred, saying "Mommy?" But still groggy, the child rolled back over and went to sleep. The test continued for several minutes longer, and while both boys moved, neither were awoken enough to get up and out of bed. "It woke them up a little bit, but not where they can wake up and go," said Cindy. She was surprised by the test, because in the morning her kids wake to her voice.

Ed Ruckriegel, fire marshal at the Madison Fire Department, said this is just another reason why families need to have multiple layers of protection. "Develop a plan. Practice a plan and have the children go through it," he said. While nothing will guarantee your kids get out of bed, Ruckriegel said there are ways to increase those chances. He recommended first developing a fire escape plan for your family, and then do your own smoke alarm test to see how your kids respond. Armed with that information, practice with your children until they can go through the plan in their sleep. Finally, he said, make sure you have a smoke detector in every room and take a look at adding vocal smoke alarms.

You should also look at installing fire sprinklers. Ruckriegel said they're the best investment to protect your family from a fire.

NFSA-WI Chapter Annual Summer Meeting, Seminar and Golf Outing

The Annual NFSA-WI Summer Meeting, Seminar and Golf Outing has been set for July 19, 2005. The meeting and seminar will again be held at the Holiday Inn Express in Middleton. **Ken Isman, NFSA Assistant Vice President**, Engineering, will give a 1.5-

hour CEU accredited program on *2007 NFPA 13 Update*. Notices will be out in early June. Contact me at (262) 245-5255 or dannfsa@aol.com.

[NFSA News](#)

Check the NFSA web site, www.nfsa.org, for more information on these valuable industry issues. The topics may save you money or they may put money in your business.

[Sprinkler Pre-Op Survey-Help Us Help Protect the Integrity of the Industry-Help Us Help the Industry](#)

[Contractor's Forum Email Program Helpful for NFSA Members](#)

[NFSA Adds NFPA 13 Update Seminars to Sprinkler Academy](#)

[Inspection and Testing Certification Review Seminar](#)

[APS – Foremen and Construction Supervisors-Contract Programs- In Today's Industry Environment, You Need an Advantage and We Have it for You](#)

[NFSA Online Interactive Seminars Schedule - ***Get Wisconsin CEU's](#)

All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours. Seminar topics are designed to different levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

Date	Topic	Instructor
June 13	Water Mist Nozzles - Intermediate	Victoria B. Valentine, PE
July 11	CPVC Piping Compatibility and Use	Russell P. Fleming, P.E.
Aug 1	Where Codes Override Installation Standards	Kevin J. Kelly, P.E.
Aug 22	Sprinkler Obstructions	Victoria B. Valentine, P.E.
Sept 12	Concealed Spaces	Cecil Bilbo, Jr.
Sept 26	Commissioning of Systems	Victoria B. Valentine, P.E.
Oct 10	Draft Stops and Closely-Spaced Sprinklers	Russell P. Fleming, P.E.
Oct 24	Confusing Aspects of Storage Protection	Kenneth E. Isman, P.E.
Nov 7	Emerging Issues for Residential Sprinkler Systems	Kevin J. Kelly, P.E.
Nov 21	Protective Coatings for Piping	Cecil Bilbo, Jr.
Dec 12	Other Problem Areas/Frequently Asked Questions	Kenneth E. Isman, P.E.

NFSA Member Cost: \$125.00* per seminar per computer
Non-member Cost: \$250.00* per seminar per computer
Members Participation Verification w/Certification: \$25.00
Members Participation Verification w/Certification: \$50.00

The On-Line Seminars have been approved for 1.5 –hours CEU credit in Wisconsin. This is monumental because those needy contractors/fitters not finding the availability to get away from the workplace or jobsite will find this opportunity quite convenient. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's. *Those needing CEU's for their 2004 license need to have their 12-hours of CEU's completed and submitted prior to March 30, 2004. We can help!*

NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org, or call Dawn at (845) 8784200 x 133. Check these on-line programs:

**SIX WEEK ON-LINE PROGRAMMING:
NEW HYDRAULICS FOR FIRE PROTECTION SYSTEMS,
PUMPS FOR FIRE PROTECTION
RESIDENTIAL SPRINKLERS HOMES TO HIGH-RISE
INSPECTION, TESTING & MAINTENANCE OF WATER BASED FIRE PROTECTION
SYSTEMS**

NFSA Midwest Regional In-Class Seminars

Your Regional Manager is looking to schedule 2006 programming, **Contact Dan Gengler (262) 245-5255 or dannfsa@aol.com** for information or registration. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

The Oak Creek, WI Fire Department is co-sponsoring Half-Day Introduction to Sprinkler Systems, One-Day Inspection, Testing & Maintenance of Water Based Protection Systems (to be conducted at Sprinkler Fitters Local 183) and One- Day Fire Sprinklers – Homes to High-rise seminars June 27-29 respectively. Get Wisconsin CEU's for attending.

Special Discounts:

Register 5 Attendees for One Class; get a 6th Free for that Same Class.

Non-Member Fire & Building Officials:

When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-

year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber member when you register for the NFSA seminar, you

only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package.

Just make sure you check-off the "F&B" box with red pricing on the seminar registration form.

By becoming a member and taking an NFSA seminar all at the same time, you're getting valuable industry information both ways.

NFSA Honor Role

Allied Tube & Conduit
Harvey, IL
6/21/01 – 5 years

Blue Cross Blue Shield of Wisconsin
Milwaukee, WI
6/15/04 – 2years

Central State Fire Sprinkler
Bloomington, IL
6/25/02 – 4 years

Cybor Fire Protection
Downers Grove, IL
6/11/92 – 14 years

Fire Protection Company
Alsip, IL
6/01/86 - 20 years

IDOD Systems, LLC
Grant Park, IL
6/20/00 - 6 years

Sentinel Fire Protection
Naperville, IL
6/01/76 – 30 Years

Superior Fire Protection Systems, Inc
Forsyth, IL
6/01/81 - 25 years

Superior Mechanical Systems, Inc.
Hodgkins, IL
6/01/86 – 20 years

Thanks for your industry support!

Don't wait to schedule your calendars. Make plans to attend the NFSA conventions of the future. They promise to offer insight and profit potentials.

NFSA Annual Seminar & Exposition
Red Rock Station Resort Casino
Las Vegas, Nevada
May 2-5, 2007