



REGIONAL REPORT

North Central Edition



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"Sometimes I think war is God's way of teaching us geography."

--Paul Rodriguez, comedian

For some, the recent legislative attacks by special interest groups to keep fire sprinklers out state and local codes has given them a national geography lesson. That may sound funny but before the legislative wars are over these next few years, nearly every state will address the battle between homebuilders not wanting residential fire sprinklers and the fire service wanting to protect citizens and fellow firefighters. The NFSA has been a ardent and active player in this game of refuting the false statements to legislators all over the country. Minnesota has already been faced with a challenge by the homebuilders attempting to get a Board of Construction created that would cloud the efforts to promote fire sprinklers. The Wisconsin Fire Service and others look to encourage the Department of Commerce to call for the International Residential Code to replace the Wisconsin Dwelling Code in 2010. Some great partnerships have been created, let's trust that they can be productive in our near future.

SQ Buyer's Guide Issue

The 2009 Buyer's Guide issue has hit the streets and is bigger and better than ever. This year, in addition to a listing of all of our Supplier and Manufacturer Members (SAM,) we have a Professional listing as well. These listings are free to all of our SAM and Professional members. An information sheet is sent out at the end of the year to qualifying members to fill out and return for publication. An optional logo insertion is available for a nominal \$125 printing fee. This is a great way to get your goods and services advertised to potential customers at no cost to you. The Buyer's Guide issue receives free bonus distribution at NFSA's Annual Seminar & Exhibition, this year in Orlando, Florida. The issue is kept by our readers all year long as a reference guide, used when they are looking for a certain product or service. If you missed out on this year's listings, mark your calendars and look for your Buyer's Guide Information form, to be sent by email and regular mail, towards the end of December. Plan ahead now, you'll be glad you did. For further information, please contact Advertising and Publications Coordinator, Joanne Genadio at genadio@nfsa.org or 845.878.4200 ext. 118.

Legislative Alert

The NFPA has a web site that is monitoring legislation that is threatening the adoption of home fire sprinkler provisions for new one- and two-family dwellings. Across the United States, sprinkler opponents are pushing state legislation that would restrict a community's ability to make its own decision about model safety codes for

new construction. The legislation would prevent any community from implementing any new sprinkler mandates in one- and two-family homes. If it becomes law, such legislation will put lives at risk.

NFPA's Fire Sprinkler Initiative *Bringing Safety Home* campaign is encouraging its members by getting involved,. They can help make sure that these laws do not pass. The NFPA has resources one can use to help educate others in their community about the issues, plus adding a letter one can use to let elected officials know that you do not support any statewide effort to prevent home fire sprinklers.

The NFPA identifies that more than one in three states, 18 in total have filed bills. States where anti-sprinkler legislation has been filed:

<http://firesprinklerinitiative.org/itemDetail.asp?categoryID=66&itemID=1100&URL=FeaturedResources/>

New Inspection, Testing and Maintenance Form Available with Insurance Information

The NFSA has updated its most popular Inspection, Testing and Maintenance Form (the Wet Pipe Sprinkler System Form, #25-13W) to the 2008 edition of NFPA 25. In addition, the NFSA has added a place on the form to identify the owner's insurance company. This will allow the inspection company to send a copy of the report of inspection directly to the insurance AHJ. By placing the insurance company's information on the form, it is hoped that the owner will be more serious about fixing any problems that are found during the inspection, testing or maintenance of the system.

The form is available through the NFSA Resource Center. The form is sold in packets that will allow for 15 inspections to be completed with an original sheet and four copies made automatically as you write on the top form. Each packet sells for \$20 to members of the NFSA and \$30 for nonmembers. Additional shipping and handling charges apply. For more information, or to receive a Resource Center Catalog, contact the NFSA at (845) 878-4200 x111 or go to our website at www.nfsa.org and click on "Catalog" in the menu on the left to download a copy of the catalog and order form.

For a short period of time, the NFSA will continue to make the old form (based on the 2002/2005 edition of NFPA 25) available. Please let us know when you order which form you would like. The NFSA will continue to make the old form available if there is a consistent demand for the product.

At the moment, the Wet Pipe Sprinkler System Form (#25-13W) is the only one available that has been updated to the 2008 edition of NFPA 25 and has the insurance company information on it. As inventory and time allow, the NFSA will be updating the other forms in our catalog.

NFSA Personnel Featured in Firehouse.Com Podcast

This month on Fire Marshal's Corner, host Ed Comeau focuses on the growing issue of efforts to remove the requirements for residential sprinklers that were put into the International Residential Code, at the state level. A number of bills have been introduced in state legislatures and the fire service is rising to the cause and working hard to make sure that profits are not coming ahead of public and firefighter safety.

Guests include: Gary Keith, Vice President of Field Operations for the National Fire Protection Association; Tom Lia, Executive Director of the Northern Illinois Fire Sprinkler Advisory Board; Alan Perdue, International

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Director of the IAFC Fire and Life Safety Section; and Shane Ray, Associate Director of Public Fire Protection for the National Fire Sprinkler Association. You can access the podcast at <http://dynamic.firehouse.com/broadcast/category/fire-marshals-corner/>.

NFSA Announces New Partnership with Human Resources Provider SingleSource Services

The National Fire Sprinkler Association has announced a new business partnership with SingleSource Services, a human resources service provider which will offer NFSA members a discount and peace of mind.

SingleSource Services is a human resources outsourcing company established in 1995 and based in Jacksonville Beach, Fla. All services are geared towards taking the pain out of dealing with HR. Serving 1,000-plus customers nationwide, from two-person shops to thousands of employees, each program is designed specifically to the needs of that organization.

SingleSource offers services such as: pre-employment assessments, drug testing, payroll, background screening, exit interviews, surveys, a Human Resources Management (HRM) system and an HR legal helpline. The goal is to help businesses run more smoothly, while taking care of all HR functions.

Members will be able to choose HR services ala carte or as a package. SingleSource will have a booth set up at the NFSA Annual Seminar and Exhibition, in Orlando, where Donald Dwyer, president, and Paul Meese, vice president of client relations, can help members design a program specifically tailored to their needs. SingleSource will be offering a gift certificate prize of \$250 at their booth to help a lucky member get started.

For more information on SingleSource, contact Paul Meese at 800-713-3412 or visit www.SingleSourceServices.com.

Sprinklerman[®] Set to Make Appearances at Minor League Baseball Games

Updated, snazzy and ready to go, Sprinklerman[®] is set to make appearances at minor league ballparks east of the Mississippi. The new and improved Sprinklerman[®] will spread goodwill and educate fans at the following venues. If there's one near you, mark your calendars and come on out to support your association's efforts to get information about the benefits of fire sprinkler systems out to the general public.

Regional appearances will be in Rockford Riverhawks, Rockford, Illinois-July 9th and at **Wisconsin Timber Rattlers, Appleton, Wisconsin-August 21st**

Fire Sprinkler Incentive Act Introduced to 111th Congress

Representative Jim Langevin (D-RI), introduced the Fire Sprinkler Incentive Act to the 111th Congress and it is slowly getting support. The bill, HR 1194 has become known as the Fire Sprinkler Incentive Act of 2009. The Bill now has 84 co-sponsors on board including primary cosponsor Representative Eric Cantor (R-VA). MN Representative and WI Representatives Baldwin, Kagen and Lind have co-signed onto the legislation. The proposal again calls for a change in the 1986 Federal Tax Code calling for depreciation schedules of retrofit sprinkler costs escalating from 39 years for commercial builds and 27.5 years for residential building to a five year schedule. The cost savings to a building owner can be enormous thus actually paying for the system in a relatively short period of time.

Join now in petitioning those uncommitted by logging onto www.nfsa.org and going to the Fire Sprinkler Incentive Act button in the upper right of the Home-page. Click on sponsors to find your representative and forward a letter asking for them to sign on (copy provided) or thank them for their support.

Nursing Facility Fire Safety Act of 2009 Introduced

House of Representative Bill 1642 was introduced by CT Representative John B. Larson to the 111th Congress on March 19, 2009. Short titled the 'Nursing Facility Fire Safety Act of 2009', the bill is to provide loans and grants for fire sprinkler retrofitting in nursing facilities. It is the sense of Congress that--within five years, every nursing facility in America should be equipped with automatic fire sprinklers in order to ensure patient, resident, and staff safety; and the Secretary of Health and Human Services (in this Act referred to as the 'Secretary'), acting through the Administrator of the Centers for Medicare & Medicaid Services should

(A) adopt a requirement that all nursing facilities be fully sprinklered with the support of the nursing facility industry; and

(B) ensure that skilled nursing facilities participating in the Medicare program comply with fire safety standards, such as those developed by the National Fire Protection Association in the 2006 Life Safety Code.

Validation for the legislative initiative referred to the February 26, 2003 fire at a Hartford, Connecticut, nursing facility without an automatic fire sprinkler system that claimed the lives of 16 patients, and the September 27, 2003 fire at a Nashville, Tennessee nursing home without an automatic fire sprinkler system claimed the lives of 15 patients.

An estimated 1.5 million Americans reside in approximately 16,300 nursing facilities nationwide, an estimated 20 to 30 percent of which lack an automatic fire sprinkler system.

The bill was referred to the Committee on Energy and Commerce.

FSI Forum

Heads Up on the 2009 Fire Sprinkler Industry Perspectives Report

"The shovel is in the ground", said Rich Ackley, Chairman of FSI Best Practices, commenting on progress towards the first-ever *Fire Sprinkler Industry Perspectives Report*. Announced in February in *FSI Forum*, work is underway to provide the first industry-driven, issue-based report on topics of key interest to contracting firms. Here is an overview of plans and schedules for this ground-breaking work:

Step One (March - May) - is a process to poll FSI Best Practices users and other industry leaders about the most important issues to address in this year's surveys and report. This will result in the development of easy-to-complete surveys.

Step Two (June - July) - is a survey process that will be open to any North American contractor or industry participant. Although some surveys may be conducted at onsite events, most participants will be able to share their thoughts via email or web-based surveys.

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Step Three (August) - is devoted to gathering, analyzing data with a panel of FSI Staff and Board members to develop report findings and insights.

Step Four (September) - just when most firms are beginning their next year's business planning, FSI will release its report exclusively to FSI users and subscribing firms through a specially scheduled *FSI Live!* national webcast and a published White Paper.

For more information about the Fire Sprinkler Industry Perspectives Report, contact FSI Program Director at Pjohnson@FSI-bp.org or (407) 401-7154.

Best Practices Version 3.0 Launches May 1st

FSI adds another milestone in its continuing journey, begun in 2004, to create, document and continually improve fire sprinkler industry Best Practices with the launch of Best Practices Version 3.0.

John Karnatz, FSI's technical director, explains, "In the early days of FSI Best Practices, our board set the goal of creating a major improvement, or version, for Best Practices each year. The earliest version focused on bringing written information to the Internet. Last year, we added technical power and capability designed to make Best Practices easier to use. This year, our goal has been to expand content, programs and available services for contractors.

So, what's new in Best Practices Version 3.0?

- **Expanded Content** - With the help of many users serving as voluntary contributors, FSI has made good on its promise to fill each of nine operational sections, or phases, with Best Practices content.
- **New Focus Series** - FSI is releasing its third Focus Series: *Focus on Managing Uncertainty*. This series will be of benefit to any contracting firm faced with surviving and thriving in changing conditions. *Managing Uncertainty* gathers the collective wisdom of a variety of leading owners, managers and professionals who shared their ideas for helpful, productive tactics when dealing with rapidly shifting markets or economies.
- **Information Sharing and Collaboration** - The FSI-bp.org website will serve as Information Central about for the *Fire Sprinkler Industry Perspectives Report*. As the report is released, you'll find access to easy ways to share your thoughts, offer your opinions and comment on late breaking news and information.
- **Strengthened Webcast Schedule** - Earlier this year, FSI piloted *FSI Live!*, a projected series of national webcasts. Attendees provided valuable feedback on topics of interest as well as production improvements. With Version 3.0, *FSI Live!* becomes an ongoing part of FSI plans for sharing information with users and subscribing firms.
- **Activation and Action** - Like any good tool, Best Practices can only be profitable when used productively. That's why FSI has expanded its services to subscribing firms to help them learn, use and reuse Best Practices capabilities. New firms can look forward to a streamlined, flexible approach to getting onboard and productive with Best Practices.
- **Additional Onsite Services** - Adding to one of its most successful programs - deploying FSI Staff

and experts to provide onsite, hands-on support - FSI has expanded its offerings of onsite workshops, planning sessions, management sessions and improvement projects

Sprinkler Saves

None reported this month but we know they are out there. Please forward when you respond or service.

Sprinkler Saves – We need this info to help promote the industry

Contact me **A.S.A.P.** at (262) 245-5255 or e-mail: dannfsa@aol.com if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as “one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

NFSA Expert of the Day You Can Get Great Advice

While most of the questions are answered within a few hours of being asked, there have been instances where the response to a request has been longer than what our membership considers optimal. To that end, we are instituting a series of checks and balances on our end to insure that your request is answered as soon as possible.

You can help us by following one simple procedure. When you have a request that you want answered, please e-mail your request to eod@nfsa.org or call the NFSA at (845) 878-4200 and ask for the Expert of the Day. That way, your request will go directly to the individual assigned the duty that day and we will have mechanisms in place to track it.

Since many of our staff travels extensively, they can't always respond in a timely manner to their individual voice mails and emails. When emailing your requests, we would appreciate if you would use our general email address, eod@nfsa.org, if calling in, please follow the prompt for the expert of the day. These procedures will allow us to insure quicker responses to your questions. Your assistance is greatly appreciated.

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: www.nfsa.org

"If life were fair, Elvis would be alive and all the impersonators would be dead."
--Johnny Carson

MINNESOTA: www.nfsamn.org

MN Chapter Loses Friend and Spark in Bill Connor

William (Bill) A. Connor, age 70, died March 25, 2009, will be remembered for his long career dedicated to the fire sprinkler industry. Born in Minneapolis, Bill resided with his parents in Hibbing, Foston and Northome, MN where he graduated from high



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school. He served in the US Army, Company “B”, 5th Battalion, 6th Infantry in Fort Hood.

Bill worked at Butler Manufacturing in Minneapolis until 1968 when he began his career in the fire sprinkler industry as a member of Road Fitters Local Union 669. In 1978, he and his business partner, James Kuempel, purchased a fire sprinkler contracting business, which he managed until his death.

Bill was chair of the Joint Apprenticeship Committee and represented contractors by negotiating labor bargaining with Sprinkler Fitters Local 417. He was instrumental in promoting a new training center on Central Avenue in northeast Minneapolis to further expand and enhance the Sprinkler Fitter Local 417 Apprenticeship Training Program. He served on numerous organizations and committees including the National Fire Sprinkler Association-Minnesota Chapter XV. He was also a trustee of the Twin City Pipe Trades Association Supplement Pension and the Twin City Sprinkler Fitters Health Care Plan.

Bill lived with his wife and son on a farm in Rush City, MN where he pursued his passion for raising purebred Charolais cattle.

Bill is survived by wife Mary Connor, son Scott Connor of Rush City, MN, business associates, employees, friends and relatives.

A Mass of Christian Burial was held March 30, 2009, at Our Lady of Mount Carmel in Minneapolis. Bill must have been a well liked and respected person as his services were standing room and filled with fellow industry people who paid their last respects. God Rest His Wonderful Soul!

MN Chapter Elects New Committee Members

At the April 14 meeting, Chapter Chairman Ryan Johnston called to fill the vacancies left with loss of longtime Chapter member Bill Connor. Doug Pfaff, Ahern Fire Protection, was elected to the Joint Apprenticeship Committee for a two year term and Ryan Johnston to the Health & Welfare and as alternate to the Supplemental Pension Committee.

Minnesota House File 968 Bill Dies

The Minnesota House of Representatives killed House File 968 by not moving the measure through legislative process. If approved legislatively and signed by the governor the bill would have become law resulting in a committee of thirteen members, twelve of which each appointed by the governor with the advice and consent of the Senate. It was felt that the homebuilders motivated this effort that ultimately would be a negative move in the advocacy of residential fire sprinklers. Heavy and reliable support of the MN State Fire Chiefs Association helped to keep the bill from moving.

Chief Nyle Zikmund, Legislative Liaison for the MN State Fire Chiefs, strongly suggested that the code is designed for the public’s safety. He mentioned that his organization felt this was an issue of great concern for them to stand in opposition for the public safety of Minnesota’s citizens and firefighters.

It is expected that a similar bill will resurface in the next legislative session.

WISCONSIN: www.nfsawi.org

Wisconsin State Building Inspectors Conduct institute in Onalaska

The League of Wisconsin Municipalities Building Inspectors Institute conducted its annual workshop in Onalaska, WI April 22-24, 2009. A myriad of topics and exhibitors were the order of the conference aimed at educating the building inspectors with up-to-date building materials, practices and code updates. The Wisconsin Department of Commerce (DOC) plays a major lead in this agenda so as to inform inspectors of their responsibilities for meticulous code enforcement.

One of the business meeting topics is whether to pursue the International Residential Code to replace the Wisconsin Dwelling Code for one- & 2-family homes. The most political aspect of this is the inclusion of the IRC-2009 provision that requires residential fire sprinklers for townhouses and single-family homes. The group was to vote on a resolution to encourage the WI DOC to pursue the IRC as Wisconsin's Model Residential Dwelling Code.

Regional Manager Dan Gengler, assisted by NFSA WI Chapter publicist Kathy Meulemans, put on a residential fire sprinkler educational program during the opening session followed later in the afternoon with a side-by-side burn demonstration. More than 100 attended the burn demo that proved to be very enlightening to the attendees. Gengler said that he was impressed with the interest and attention given by the inspectors.

Wisconsin Fire & EMS Coalition Authorizes Residential Committee

The Wisconsin Fire & Emergency Medical Services Legislative Leadership Coalition was petitioned by the Wisconsin State Fire Inspectors Association (WSFIA) to create a sub-committee to address educating the state about residential fire sprinklers.

WSFIA President Ron Omernick, Wausau Fire Department, informed the Fire & EMS Coalition that the state of Wisconsin was in need to educate the public, fire service and other stakeholders in residential construction of the concept and value of residential fire sprinklers. He pointed out that the International Code Council's document, the International Residential Code (IRC) adopted language last September calling for the inclusion of fire sprinklers in all new townhouses and as of January 1, 2001, the same requirement would be needed in all new one- & two-family homes. He said the time has come to replace the Wisconsin Dwelling Code with the IRC-2009 Edition. He mentioned that his organization was motivated to push this document to the Wisconsin Department of Commerce for its 2010 code update.

The coalition made up of fire chiefs, inspectors, arson investigators, professional & volunteer firefighters, fire service instructors and emergency medical personnel voted unanimously to support the concept. Fire Inspector Tom Clark was named as committee chair. He is looking for participation from chiefs, inspectors and sprinkler industry personnel to address training mechanisms needed to educate the targeted groups.

NFSA-WI Chapter Annual Summer Meeting, Seminar, Exhibition and Golf Outing

The Annual NFSA-WI Summer Meeting, Seminar and Golf Outing has been scheduled for July 22, 2009. The meeting, seminar and exhibition will be held at the Holiday Inn Express in New Berlin. Golf will be played at nearby Morningstar Country Club. **Buddy Dewar, NFSA Director of Regional Operations**, will give a 1.5-

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hour CEU accredited program on Inspection, Testing & Maintenance of Sprinkler Systems Contract Language. All should have received their notices. If not contact me at (262) 245-5255 or dannfsa@aol.com.

[NFSA Online Interactive Seminars Schedule - ***Get Wisconsin CEU's](#)

The 2009 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours.

Seminar topics are designed to different levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

NFSA Member Cost: \$125.00* per seminar per computer

Non-member Cost: \$250.00* per seminar per computer

Members Participation Verification w/Certification: \$25.00

Members Participation Verification w/Certification: \$50.00

May 12, 2009 - Older Systems and Components

Russell P. Fleming, P.E. Executive Vice President
Intermediate

Older systems and components are often encountered when dealing with additions and renovations of existing buildings. In many cases the components, designs and installation techniques would not be allowed for a new installation under today's rules. This seminar will review the official positions of codes, standards, and listings relative to what can be kept in use and what must or should be replaced. This seminar will also address the various fire sprinkler product recall and voluntary replacement programs that have taken place over the years, discuss their status, and review obligations when encountering those products still in service.

June 2, 2009 - Hydraulics for Non-Uniform Layouts

Victoria B. Valentine, P.E., Director of Product Standards
Intermediate/Advanced

There are many scenarios that do not exactly fit in the hydraulic calculation guidelines provided by NFPA 13. First the rules of the density/area hydraulic calculation method will be reviewed. Then the variations of non-uniform layouts will be discussed. These will include how to calculate non-rectangular rooms, small rooms, sprinklers under obstructions, stepped ceilings and more.

June 16, 2009 - Sprinklers and the National Electrical Code

Cecil Bilbo, Jr., C.E.T., Consultant
Basic/Intermediate

The National Electrical Code has specific information for the design and installation of fire sprinkler systems. Included in this seminar will be a discussion of the rules regarding the placement of sprinklers relative to energized electrical equipment, the bonding and grounding of sprinkler systems and the use of Article 695 for electric motor driven fire pumps.

The topics for the 2009 "BUSINESS THURSDAY" Seminars have been specifically selected to help the fire sprinkler contractor deal with current problem areas in the business environment. The instructors bring varied backgrounds relevant to the subjects they will be teaching.

From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's. Those needing CEU's for their 2008 license need to have their 12-hours of CEU's completed and submitted prior to March 30, 2008. We can help! **NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars please contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.**

May 21, 2009 - CPVC Update

Chris Gaut – NFSA Central Regional Manager

With the large quantity of CPVC pipe being used throughout the country and with the increased need for plastic pipe installation because of future residential sprinkler usage, issues regarding CPVC pipe arise. This presentation will discuss how the industry has taken a proactive step, involving contractors, suppliers and manufacturers and other stakeholders to address the issues.

June 18, 2009 - Starting a State of Local Residential Fire Sprinkler Coalition

Dan Gengler – NFSA North Central Regional Manager-Associate Director of Regional Operations

The adoption of residential sprinkler language in the 2009 International Residential Code requires a formula and plan for understanding. With a January 1, 2011 effective date, educating the public on the benefits of residential fire sprinklers and indoctrinating state and local policy makers will be necessary to pass legislation requiring total IRC adoption and compliance. Partnerships with the fire service, building officials and the sprinkler industry to name a few will be needed for success. Participating in this session will help set a course of coalition development to outreach stakeholders like the general public, developers, home builders, elected officials and new home buyers.

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org, or call Dawn at (845) 8784200 x 133. Check these on-line programs:

NFSA North Central Regional In-Class Seminars

Your regional manager is looking to schedule 2009 programming in a facility near you. Please contact at dannfsa@aol.com or call (262) 245-5255. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

A Project Management Program was been scheduled for July 7 & 8, 2009 at the Marriott Minneapolis Airport Hotel, 2020 American Boulevard East in Bloomington, MN, NFSA Rate of \$139. Due to the requests from our members we are holding another session of Project Management on dates shown above. Please register early as this class will be capped at the first 20 participants. The cut-off date is May 22, 2009

This is a shortened version of the acclaimed National Fire Sprinkler Association's sprinkler industry –specific program for Project Managers, Design Technicians and senior Field Supervisory personnel. This class is presented on two consecutive 7 ½ hour classroom days. Classroom materials include reference manuals and self-study material, supplemental books, and audiotapes for those who want to enhance their knowledge after the completion of the class.

Members: The cost of this class is \$1,000 per person with \$250 discount available for each added person from the same company. **Non-members:** \$1,300 with the same discount for added persons same company.

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The cut-off date for registration and having your money in is May 22, 2009

For registration - please provide contact information – names, company, telephone, email and form of payment to:

Moira Ravel at NFSA in Patterson NY. Tel. 845-878-4215 Ext 131: email ravel@nfsa.org.

The McFarland, WI Fire Department is co-sponsoring One-Day Sprinklers for Dwellings (May 6), Half-Day CPVC Piping Installation Requirements & Procedures (May 7), Half-Day Dry Foam Water Sprinkler System (May 7) and a One-Day Inspection, Testing & Maintenance of Water Based Fire Protection Systems. Get Minnesota & Wisconsin CEU's for attending.

The NFSA _ Wisconsin Chapter is co-sponsoring the WI State Fire Inspector's Area 5 three day seminars June 9-11, 2009 in Oak Creek, WI. Classes are closed to Wisconsin authorities having jurisdiction.

Contact Dawn Fitzmaurice, NFSA @ (845) 878-4200 ext. 133 for information or registration for any NFSA training program. Check the NFSA web site, www.nfsa.org, to register and to link to our other regions for seminars that may fit your educational needs.

Special Discounts:

Register 5 Attendees for One Class; get a 6th Free for that Same Class.

Non-Member Fire & Building Officials: When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber member when you register for the NFSA seminar, you only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package.

Just make sure you check-off the “F&B” box with red pricing on the seminar registration form.

By becoming a member and taking an NFSA seminar all at the same time, you're getting valuable industry information both ways.

NFSA Honor Role- Thanks for your industry support!

Pipe Fabricators

Maple Grove, MN

(5/05-83) 26 years

SimplexGrinnell, LLP

Everywhere

(5/18/05) 104 years

Xerxes Corporation

Minneapolis, MN

(5/23/05) 4 years

NFSA Code of Ethics Preamble

The members of the National Fire Sprinkler Association recognize that their work has a direct, as well as indirect, impact on the quality of life for all humanity. Accordingly, the services provided by NFSA members

require honesty, impartiality, fairness and equity, and must be dedicated to the preservation of life and property and the further enhancement of the public safety, health and welfare. In practice of their profession, members

of the National Fire Sprinkler Association must maintain and constantly improve their competence and perform under a standard of professional behavior, which requires adherence to the highest principles of ethical conduct with balanced regard for the interests of the public, clients, employees, colleagues and the greater fire protection community they serve. Members of the National Fire sprinkler Association are expected to act in accordance with the provisions of this code of ethics and all applicable laws, and actively encourage others to do the same.