



November 2006

INNOVATION: The best way to predict the future is to create it!

This statement is extremely true when we realize that if the fire sprinkler industry doesn't partner with allies for fire safe buildings, the country won't be building them in the future. I forgot where I saw this quote but have used it elsewhere.

The first two articles explain what happens in the code arena and what our industry representatives are faced with to get sprinkler friendly language in the codes. These articles were published to homebuilders letting them know their representatives are being successful in preventing fire sprinklers from getting into their building communities. It bears the proof that we must work with interests that support our industry's dedication to quality designed, installed and maintained protection.

NAHB Defeats Mandated Fire Sprinklers at Code Hearings

Citing their high costs and significant installation and maintenance problems, NAHB representative attending the International Code Council's code development hearings in Orlando, Fla. last week resoundingly defeated proposals to mandate fire sprinklers in one- and two-family homes.

After more than two hours of debate, all proposals seeking to mandate fire sprinkler systems in the International Residential Code (IRC) were disapproved by the IRC Committee. The decision was made despite emotional support from fire service representatives — but tellingly, no local building officials — who reiterated their support for keeping the fire sprinkler language in the code's appendix, a position they supported during the previous code development cycle, said builder Frank Thompson of Sweetwater Builders in Cranberry Township, Penn.

"Overall, we are doing a very good job with the existing fire safety measures that we have," Thompson said, citing improvements in building safety and interconnected smoke alarms "that have proven very effective in saving lives." No need for the sprinklers has been demonstrated, home builders have pointed out.

Building officials are also concerned that mandates do not address the issue of how to install sprinklers in areas where public water systems are not available. "Sprinklers become much more expensive when you add pumps or holding tanks," Thompson said. "We also don't have answers for making these systems work in cold climates."

The arguments in support of mandates were conspicuously not based on facts and included arguments that have been disproved by local home builders association representatives fighting mandates in Pennsylvania, Michigan, California, New Jersey and other states. No studies have demonstrated that fire sprinklers are more effective than smoke alarms.

"There is a need to develop a lower-cost system, and there may be an opportunity for fire services and builders to at least sit down and identify the hurdles in developing a lower-cost system," Thompson said. One obstacle is the cost of the larger water lines needed for the sprinkler systems and water connection fees would be another.

In addition to the high cost of the systems themselves and their effect on affordable housing, NAHB cited design, maintenance and legal concerns described in a policy resolution approved by the NAHB Board of Directors at its meeting last month in Salt Lake City.

Proponents cited the potential development of low-cost, plumbing-based systems — but none are yet available. Currently, installation costs range from \$2 to \$7 per square foot, builders say.

More challenges to the NAHB position are expected in May, 2007 at the next round of ICC hearings. “We hope that before then, there is increased dialog” between proponents and opponents, Thompson said. NAHB will continue its longstanding and successful efforts to oppose mandates, but at the same time must advocate for more affordable systems where mandates already exist, he said. “We need to try to work toward a long-term approach.”

[NFSA Response](#)

Kevin Kelly, NFSA Manager of Codes has this response:

The IRC committee voted not to mandate sprinklers in one- and two-family dwellings. This is no surprise.

But I’m assuming that the NAHB is saying this is a success on their part since the IRC committee disapproved sprinkler requirements for dwellings. We never expected the IRC committee to approve such a proposal, although there were 3 out of 12 IRC committee members who did vote for the requirement, which is more than expected.

Our real success will potentially be in Rochester, NY when the voting ICC members can vote to overturn the committee. This requires a 2/3 vote to overturn the committee. This can be accomplished if there is a strong showing from the fire officials and the building officials who support sprinklers in one- and two-family dwellings.

If we can get 500 voting building/fire officials in the audience in Rochester, NY at the ICC final hearings in May 2007 we can overturn the committee. This is how the Appendix P was put into the code. The IRC committee voted it down and the membership overturned the committee.

[Homebuilders File Resolution Against Residential Sprinklers](#)

This NAHB resolution was filed September 15, 2006 in Salt Lake City, Utah by the Anchorage Home Builders Association and the Alaska State Home Building Association and is Titled: Low Cost Fire Sprinklers

NOW, THEREFORE, BE IT RESOLVED that the National Association of Home Builders reaffirm its existing policy opposing mandating the National Fire Protection Association (NFPA) sprinkler systems in dwellings scoped in the 2006 International Residential Code (IRC), (one- and two-family dwellings and townhouses not more than three stories in height with their own means of egress) because it has not been demonstrated that residential sprinkler systems can meet, at a minimum, the following conditions:

1. Significantly reduce the initial installation cost of the system versus current NFPA sprinkler systems,
2. Enhance the safety of occupants without a significant reduction in housing affordability,
3. Reduce the substantial costs associated with connecting to public water systems or providing water storage/delivery systems for homes not connected to public water,
4. Address freezing concerns and provide low-cost solutions for homes in colder climates,
5. Provide simplified design, installation and inspection requirements that significantly reduce the associated costs,
6. Minimize the maintenance of the installed system required of home owners,
7. Relieve builders of legal liability for malfunctions or failures, and
8. Address insurance industry rate increases, policy exceptions or policy denials for sprinkler system malfunctions or failures.

Board of Directors Action: Approved

[Station Nightclub Fire Still Burns Survivors, Families](#)

The Derderian brothers, owners of the Station Nightclub in W. Warwick, RI plead guilty. One brother will do minimal security time, the other will serve no time but will do community service. More on the story at:

http://www.projo.com/news/content/projo_20060921_fire21.32c97a6.html .

Dominic Kass, NFSA Northeast Regional Manager gave this account of the reaction: "As I was in RI and MA the last two days, the local radio talk shows have been overwhelmed with callers that are very upset that everyone (hundreds of persons named in the original suit) is getting off "lightly" and that this may be the end of the families' opportunity for "closure".

"Dozens of comments were made by callers that the fire inspector(s) should not have been exonerated and as one caller who was a survivor of the fire stated, "let the civil suits begin'."

[U.S. House of Representatives Passes September as Campus Fire Safety Month Resolution](#)

The U.S. House of Representatives has passed House Resolution 295, which recognizes September as national Campus Fire Safety Month. This legislation was introduced on behalf of the Center for Campus Fire Safety by **Congresswoman Stephanie Tubbs Jones (OH) and Congressman Curt Weldon (PA)** in order to raise the national awareness of the importance of fire safety on our campuses.

"The Center for Campus Fire Safety appreciates the leadership of Congresswoman Tubbs Jones and Congressman Weldon in making our campuses safer," said **Ed Comeau, director of the Center**. "This legislation is a tremendous step forward in our efforts to reach students, parents and administrators to make them more aware of how they can protect themselves from fires."

"Fire safety and prevention is an issue that needs to be addressed across this country," said Congresswoman Tubbs Jones. "Over these few years we have seen many tragedies involving fire at colleges, places of business, entertainment venues and places of residence. We must begin to put in place suppression measures against fires and increase support and resources for our fire fighters to ensure that no more lives are lost to fires that could have been prevented."

"As an educator, I am pleased that Congress has joined with 30 states today to raise awareness of fire safety on America's college campuses. I applaud the Center for Campus Fire Safety for making this a national issue," said Congressman Weldon, founder of the Congressional Fire Services Caucus and former Fire Chief of Marcus Hook, Pa. "It is important that students, parents and campus officials across the country team up to raise fire safety awareness among college communities. Together, we must take steps to prevent fires affecting college communities both on and off campus."

In addition to H. Resolution 295, 31 states have issued proclamations designating September as Campus Fire Safety Month and a number of schools are holding fire safety events on campus.

[CTC October Meeting – Height & Area Table Building Code Discussions to be Held](#)

In September, the International Building Code *Code Technical Committee* (CTC) development committee in Orlando disapproved the height and area related code changes, with the follow-up action being the formation of a study group to study the issue. Under the CTC's Area of Study entitled Balanced Fire Protection, the CTC has formed a Height and Area Study Group (SG).

The first meeting of the SG will be held on Saturday, October 21st from 8:00 am to 3:00 pm. This follows CTC's meeting on October 19-20. The CTC and Study Group meetings are open meetings. The hotel is the Hilton Kansas City Airport [(816) 891-8900]. The tentative agenda is noted. If you are planning on attending, please let me know via email.

As to document distribution, the CTC process makes extensive use of ICC's website for downloading documents. The specific link for the Balanced Fire Protection area of study is noted below. As information is posted, it will be posted under "Specific Code Issues – Height and Area" and you will be periodically informed of postings. You are also encouraged to visit the site between email notifications.

<http://www.iccsafe.org/cs/cc/ctc/Balanced.html>

[Cell Phone-Do Not Call List](#)

Cell phone numbers are being released to telemarketing companies and you will start to receive sales calls. YOU WILL BE CHARGED FOR THESE CALLS.... To prevent this, call the following number from your cell phone: 888-382-1222. It is the National DO NOT CALL list. It will only take a minute of your time and will block your number for five (5) years. OR GO TO:

www.donotcall.gov.

[Get Your Reports Via Email](#)

The NFSA is attempting to cut back on the cost of postage in a fiscal responsible move. NFSA Headquarters would greatly appreciate it if any member who is not receiving email information from our association to please send their email addresses to mrepko@nfsa.org for our mailing list. This will save the association printing and mailing costs. Electronic transmission of Regional Manager Reports will also help the intra-office transfer to better inform all members of member firms of the activities affecting our industry. Thank you very much for helping out on this matter.

[Water Purveyors Guide Now Available](#)

The NFSA public water distribution network is one of the most reliable and most commonly used sources of water for fire sprinkler systems. With six model codes now recommending the installation of sprinklers in homes, NFSA has recognized the technical importance and challenges of providing an approved water supply. NFSA now has a Water Purveyor's Guide to assist them in preparing policies for the expansion in the number of sprinklered homes in their jurisdictions. Get your guide at:

http://www.nfsa.org/info/Water_Purveyors_Guide.pdf.

[NBC Today Show Features Home Fire Sprinkler Demonstration](#)

The National Fire Sprinkler Association (NFSA) is very pleased to report that in recognition of National Fire Prevention Week, NBC's Today Show aired October 11, 2006 featuring a live home fire sprinkler demo. As a feature on-the-scene guest reporter, **Meri-K Appy, President of the Home Safety Council**, did a masterful job of bringing professional commentary to millions of television viewers on the benefits of home fire sprinkler systems. The side-by-side burn demonstration that included starting two fires, one in a room protected with a home fire sprinkler system and the other without, resulted in stark contrast to very real circumstances.

NFSA is proud to be a Keystone Sponsor of the Home Safety Coalition. For more information about both organizations, visit online at www.nfsa.org and www.homesafetycouncil.org.

[Noteworthy Sprinkler Saves](#)

None to report this month even though we know there were saves. Please help us help the industry.

[Sprinkler Saves - WE NEED THIS INFO TO HELP PROMOTE THE INDUSTRY!](#)

Contact me **A.S.A.P.** at (262) 245-5255 or e-mail: dannfsa@aol.com if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as "one where there is extensive

property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

[NFSA ENGINEER OF THE DAY –Some of Your Competition is getting Great Advice!](#)

The NFSA Engineering Department has established a new email address for requests of the Engineer of the Day. The new address is eod@nfsa.org. Don't miss this opportunity to change your bottom line!

The National Fire Sprinkler Association has for over a year offered the “Engineer of the Day” service to its’ membership. Every business day, a member of the NFSA Engineering Department is assigned the duty to handle incoming technical questions of the day. The rotation assignment is scheduled so that all members of the engineering division have an opportunity to interface with the membership and this service shares the load of more than 1200 requests for assistance that occurred in 2004.

The average time between receiving the request for information and sending out the response by phone, fax or email was one-third of a business day. Phone call requests are handled by a return phone call, email requests by a return email and faxes by a return fax. In order to ensure that the request is handled as quickly as possible, members should send the request in the correct manner.

This service has been an outstanding success as members are receiving timely information that significantly helps throughout the entire fire sprinkler engineering/contracting discipline. You can check-out NFSA Engineer of the Day at their website and read what our members are saying about this invaluable service. (<http://www.nfsa.org/news/articles/eodnews.pdf>)

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: www.nfsa.org

[Need an Ordinance? Check this Process](#)

If you are looking for the prototype ordinance, go to the web. Start by entering this: www.municode.com. The click “online library”, pick state then pick a community you know has ordinances that favor sprinkler protection. For a quick look at some also go to the Northern Illinois Fire Sprinkler Advisory Board site at: www.firesprinklerassoc.org and go to the Square Foot Upgrades by Town button.

[NFSA Academy Trains You at Your Desk](#)

To answer the call for a quality distance-learning program, NFSA has introduced the **NFSA Academy**. With 80 modules to pick from, dealing with beginner to advanced training, the Academy has something for everyone! Save on lost billable hours and travel expenses by getting your continuing education needs right from your own desktop. Log onto www.nfsa.org and click on the banner below and sign up for the NFSA Academy, your competition is! **Wisconsin contractors, get your CEU's here!**

Here are more Original Hollywood Squares with host Peter Marshall asking the questions.

Q. Do female frogs croak?

A. Paul Lynde: If you hold their little heads under water long enough.

Q. If you're going to make a parachute jump, at least how high should you be?

A. Charley Weaver: Three days of steady drinking should do it.

Illinois and Wisconsin Alliances have Successful NIE and Luncheon Programs

Both the Illinois Fire Safety Alliance (IFSA) and the Wisconsin Alliance for Fire Safety (WAFS) enjoyed successful Newspapers in Education (NIE) Fire Safety and Fall Luncheons this past month. With regards to the NIE Fire Safety Programs, Illinois delivered to fourth graders in nearly 3,500 schools while Wisconsin sent fire safety sections to fourth through seventh graders in over 2,200 schools. Both programs are statewide. This year nearly 20,000,000 students and daily readers will be exposed to fire and burn prevention education co-sponsored by the National Fire Sprinkler Association. Fire sprinkler information is a highlight in the programs that will reach students in more than 15 states.

The Fall Luncheon programs were both successes with Illinois holding their program in Mokena, IL and drawing 650 attendees. As always the class agenda included presentations recognizing those accentuating the fire and burn safety causes. Wisconsin's program recognized state people and organizations contributing to a safer environment. The highlight of that program was a side-by-side burn demonstration program presented by **Regional Manager Dan Gengler and Chapter Publicist Kathy Muelemans.**

ILLINOIS

JCAR Messes with Contractor License

Here's an ancient history question, when was House Bill 1445, the PE/NICET Act passed into law? Answer July 29, 2005. Why ask? Well, an Administrative Rule Package accompanies the law that formally explains its intent. We have been wrestling with the language for these past 15 months. All was ready to go less than two months after the bill became law and it has been a nightmare rollercoaster ride since. We have had to work with several state agencies on less than a friendly basis during this period.

It was assumed we had reached the final stage on September 27, 2006 when our "rule package" was addressed by the Illinois State Joint Committee Administering Rules (JCAR) discussed the measure and reacted most ridiculously. A previous communication by NICET referencing the fact that NICET technicians cannot stamp a drawing created a stir.

The letter was sent by NICET before the language for the first rule package was made public. The letter addressed the "stamp" concept. It is a well known fact that NICET III's "do not" stamp drawings and the letter was specifically addressing that. For all intent, the letter had NO relevance to the issue but the JCAR members agreed that the letter pointed out that only P.E.'s and architects could stamp drawings. This issue was not understood by the JCAR members or staff, that the drawings in question would have been "design" documents.

With a deadline date of October 13, 2006 to finalize input and recognizing that NICET was playing a critical role, the JCAR staff asked NICET again for interpretation. This time NICET responded that NICET technicians would lose their certifications if they stamped "design documents." Again the truth was misunderstood by the JCAR staff.

When informed of the latest miscommunications, a conference call was initiated by Regional Manager Dan Gengler to get the responding parties together in order to correct the problem. Participating in the conference were **Russ Fleming, P.E., NFSA Executive Vice President, Kevin Kelly, P.E., NFSA Manager of Codes, Mike Friedman, P.E., NFSA Consultant, Phil**

Brown, AFSA, Rich Ray, P.E., Cybor Fire Protection, Margaret Vaughn, Northern Illinois lobbyist, Mike Clark, NICET and Regional Manager Gengler.

The outcome was a quick communication to JCAR in hopes to keep this uninformed committee from making an uninformed decision affecting the informed industry to have all sprinkler plans stamped by P.E.'s. NICET vowed to review the proper information before forwarding their "official" opinion. You'll be informed next month of the results.

St. Charles Sprinkler Ordinance Under Fire

A local homebuilder plans to sue the St. Charles Countryside Fire Protection District over a year-old fire sprinkler ordinance. **Ken Burnhard**, of the St. Charles-based Sebern Homes, claims that the Fire Protection Board overstepped its bounds when it added an ordinance that required sprinklers in all new homes built after Jan. 1, 2006. The Homebuilders Association of the Greater Fox Valley is picking up the tab on all plaintiff court and lawyer costs for the lawsuit, association President John Hall Jr. said. The scope of the suit has not been identified as of this writing.

When the issues of the suit are identified, National **Fire Sprinkler Association President John A. Viniello** has authorized a *Sprinkler Watch Attack Team (SWAT)* initiative under the leadership of **Jim Dalton, Director of Public Fire Protection**. The SWAT concept is to gather all evidence to aggressively render the suit frivolous. NFSA resources from around the country will be called upon to accomplish the task. Elements of the builders are critical to refute as the homebuilders have been looking for a case of precedence in not only the greater Chicagoland but nationally.

Jim Dalton's team consists of fact finding efforts by **Tom Lia, Executive Director of the Northern Illinois Fire Sprinkler Advisory Board, Peg Paul, Peg Paul & Associates, Jim Lynch-NFSA staff attorney and Regional Manager Dan Gengler**. There are a number of national sources that will be consulted with **Steve Hart, NFSA Consultant** extraordinaire leading the list. The notice of suit occurred in September.

Industry Advisory Subcommittee Created for Illinois Building Code and Other Codes

The State Capital Development Board of Illinois has created the Subcommittee on Building Codes and Regulations to address several key code topics facing the state's future. The inaugural meeting was held with a video conference of members in Springfield and Chicago. Among the most prevalent is the specific issue of a statewide building code. Since more than half of the state's counties do not have an adopted building code, the topic is of great concern. The subcommittee to the Illinois Industry Advisory Committee was also charged with reviewing the re-write of the Illinois Accessibility Code, Residential Energy Conservation Code and the Standardized State Code Revision Schedule. This represents a ton of responsibilities for the group of twenty-seven members made up of different construction disciplines, architects and government agencies.

This group has some remnants in personnel of the previous **Illinois Task Force on Model Building Code**. That group met for year to recommend to the state legislature that a statewide building code should be adopted and that a model code with local capability to enhance be allowed as one of several options. Another was the model code alone, another a mini-max version that met resistance from most except builders, developers and real estate representatives.

It is anticipated that this committee will meet quite a number of times. One requisite needed is that the State Capitol adopt legislation that creates a statute requiring the state to adopt a code, whatever the form. **John Pasko, F.J. Murphy & Sons**, is a member who also represents the mechanical contractors. **NFSA Regional Manager Dan Gengler**, with alternate **Rich Ray, Cybor Fire Protection** also have seats on the committee. Progress will be reported.

[IMCSA Recognizes Senator Link as Legislator of the Year](#)

The **Illinois Mechanical & Specialty Contractors Association (IMSCA)** recognized Waukegan **Senator Terry Link** for its first ever **Legislator of the Year** recognition on October 4, 2006 at the Chicago Athletic Club. The honor was created to identify that legislator who best represented the business interests of state construction contractors. Senator Link has been the lead or strong proponent on many business issues that have positively affected business operations for construction contractors. He was awarded a plaque of distinction by **IMSCA Executive Director Louis Giordano** and **IMSCA President John Pasko, F.J. Murphy & Sons**. Also attending the dinner and recognition were **Dave Egelsaer, U.S. Fire Protection-IL** and **NFSA Regional Manager Dan Gengler**.

[Wisconsin](#)

[Commerce Building Code Revision for Multifamily May Have Hearing Late Fall](#)

The Wisconsin Department of Commerce (DOC) has informed our sources that they will not address the public hearing regarding the proposed adoption of the International Building Code – 2006 until after the November 7, 2006 elections. It is expected that several key seats in both the Senate and Assembly will be affected. When the hearing date is established, all will hear about it as the industry needs to help promote the multifamily revision to include fire sprinkler installations in all three-family or greater residential buildings. This also means the results of the hearings and final package presented to the state legislature would not happen until the next session.

The Wisconsin State Fire Service has jumped on this topic by getting the fire chiefs, fire inspectors, unionized and volunteer firefighters to support fire sprinkler measures offered by the code. There is a contingent of builders and a few architects that lead the charge against these changes and the code wars in Wisconsin promise to be a challenge for all.

[NFSA News](#)

Check the NFSA web site, www.nfsa.org, for more information on these valuable industry issues. The topics may save you money or they may put money in your business.

[Sprinkler Pre-Op Survey-Help Us Help Protect the Integrity of the Industry-Help Us Help the Industry](#)

[Contractor's Forum Email Program Helpful for NFSA Members](#)

[NFSA Adds NFPA 13 Update Seminars to Sprinkler Academy](#)

[Inspection and Testing Certification Review Seminar](#)

[APS – Foremen and Construction Supervisors-Contract Programs- In Today's Industry Environment, You Need an Advantage and We Have it for You](#)

[NFSA Online Interactive Seminars Schedule - ***Get Wisconsin CEU's](#)

The first of the 2006 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours. Seminar topics are designed to different levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

NFSA Member Cost: \$125.00* per seminar per computer

Non-member Cost: \$250.00* per seminar per computer

Members Participation Verification w/Certification: \$25.00

Members Participation Verification w/Certification: \$50.00

The On-Line Seminars have been approved for 1.5 – hours CEU credit in Wisconsin. This is monumental because those needy contractors/fitters not finding the availability to get away from the workplace or jobsite will find this opportunity quite convenient. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's.

DATE	TOPIC	INSTRUCTOR
Nov 7	Emerging Issues for Residential Sprinkler Systems	Kevin J. Kelly, P.E.
Nov 21	Protective Coatings for Piping	Cecil Bilbo, Jr.
Dec 12	Other Problem Areas/Frequently Asked Questions	Kenneth E. Isman, P.E.

NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.

NFSA to Launch “Business Thursday” Online Seminars

Building on the success of the “Technical Tuesday” online seminars that the NFSA has been conducting for many years, the NFSA is presenting a series of “Business Thursday” online seminars for the second half of 2006. Aimed at the contractor or project manager rather than the technician, these seminars will follow the same format, starting at 10:30 am Eastern time and continuing for 1 to 1-1/2 hours. The schedule of dates and topics is as follows: Information and registration for this seminar series is available at www.nfsa.org

DATE	TOPIC	INSTRUCTOR
November 16	Water Charges – Impact and Standby Fees	Dominick Kass
December 7	AHJ Relationships	Jeffrey Hugo and Robert Trotter

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org, or call Dawn at (845) 8784200 x 133. Check these on-line programs:

SIX WEEK ON-LINE PROGRAMMING:

**NEW HYDRAULICS FOR FIRE PROTECTION SYSTEMS,
PUMPS FOR FIRE PROTECTION**

RESIDENTIAL SPRINKLERS HOMES TO HIGH-RISE

INSPECTION, TESTING & MAINTENANCE OF WATER BASED FIRE PROTECTION SYSTEMS

NFSA Midwest Regional In-Class Seminars

Your Regional Manager is looking to schedule 2007 programming, **Contact Dan Gengler (262) 245-5255 or dannfsa@aol.com** for information or registration. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

Special Discounts:

Register 5 Attendees for One Class; get a 6th Free for that Same Class.

Non-Member Fire & Building Officials:

When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber

member when you register for the NFSA seminar, you only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package. Just make sure you check-off the "F&B" box with red pricing on the seminar registration form. By becoming a member and taking an NFSA seminar all at the same time, you're getting valuable industry information both ways.

NFSA Honor Role

**Advanced Fire Protection Company
Manhattan, Illinois
(11/01/96) 10 years**

**Clinton Fire Equipment Company
Fulton, Illinois
(11/19/02) 4 years**

Thanks for your industry support!

Don't wait to schedule your calendars. Make plans to attend the NFSA conventions of the future. They promise to offer insight and profit potentials.

**NFSA Annual Seminar & Exposition
Red Rock Station Resort Casino
Las Vegas, Nevada
May 2-5, 2007**

**NFSA Annual Seminar May 14-17, 2008
Atlantis Paradise Island
Bahamas**

Registration materials for both the 2007 conference will be available next month.

NFSA Code of Ethics Preamble

The members of the National Fire Sprinkler Association recognize that their work has a direct, as well as indirect, impact on the quality of life for all humanity. Accordingly, the services provided by NFSA members require honesty, impartiality, fairness and equity, and must be dedicated to the preservation of life and property and the further enhancement of the public safety, health and welfare. In practice of their profession, members of the National Fire Sprinkler Association must maintain and constantly improve their competence and perform under a standard of professional behavior, which requires adherence to the highest principles of ethical conduct with balanced regard for the interests of the public, clients, employees, colleagues and the greater fire protection community they serve. Members of the National Fire sprinkler Association are expected to act in accordance with the provisions of this code of ethics and all applicable laws, and actively encourage others to do the same.