



**OCTOBER 2006**

## **PRESENCE AND ABSENCE**

Try this little exercise. Be totally present for about 15 seconds then do this: Be Totally absent for 15 seconds. It's hard for us to understand presence without knowing absence. By being there, you understand what is going on and conversely, when absent, you are out of the loop. Fortunately, in the code arena at the national, state & local levels, the NFSA is there, present and actively influencing fire sprinkler progress.

Yes, the NFSA is absent in most local actions that industry activity should be present but that is because the organization isn't large enough to have representatives everywhere. Our rivals in the legislative process do have parties that influence local building policies. We need to recruit the ride along industry to help fire sprinkler influence to being present and productively active. When you have an opportunity to visit another industry member whether contractor, manufacturer, professional or supplier, let them know their presence is needed for everyone's fire safe future.

### **[NFPA Report Estimates 3,675 die from fire in the U.S. in 2005](#)**

96% die in home or highway vehicle fires. Streaming Audio may be found at:  
[www.nfpa.org/firelossreport](http://www.nfpa.org/firelossreport).

A National Fire Protection Association (NFPA) study found an estimated 3,675 people died in fires in the United States in 2005 - a person every 143 minutes. Although the number of fires increased 3.3% from the previous year, the overall number of fire deaths decreased by 5.8% in 2005. This was the third lowest fire death toll that NFPA has recorded since it began conducting this annual study in 1977.

The study conducted by NFPA, Fire Loss in the United States During 2005, presents an annual snapshot of fire loss across the United States. As always, home fires accounted for the most fire deaths - 82% of people died in home fires in 2005. Fatalities occurring from fires in cars and other highway vehicles, as in previous years, continue to be responsible for the second highest number of fire deaths across the country. Highway vehicles were responsible for an estimated 500 fire deaths (14% of the total) in 2005. All other buildings, vehicles, and locations accounted for 145 fire deaths (4%).

In 2005, public fire departments responded to an estimated 1.6 million fires. This included 381,000 reported home structure fires, 130,000 other structure fires, 259,000 highway vehicle fires, 31,000 other vehicle fires, and 801,000 outdoor fires. An estimated half of all fires responded to were outdoors, principally involving brush or rubbish.

An estimated 17,925 people, excluding firefighters, were injured by fire in 2005. This was the second lowest total recorded by NFPA, slightly higher than the estimated 17,785 injuries reported in 2004. There was a significant increase of 9% in property damage loss from the year prior, but this primarily reflected the unusually low damage toll in 2004. In 2005, fires resulted in an estimated \$10.6 billion in property damage. The damage total was the fourth lowest since the late 1970s, after adjustment for inflation.

Home fires continue to be the number one cause of fire deaths. Home fires also accounted for 74% of total reported civilian fire injuries and 63% of total reported direct property damage. The NFPA study suggested that fire prevention and safety in the home are key to continued reductions in the overall fire problem. The following strategies are recommended to prevent home fires and reduce their losses:

- Increase the reach of public fire safety education about fire prevention and how to avoid serious injury or death if fire occurs.
- Emphasize the use and maintenance of smoke alarms, as well as the need to develop and practice escape plans to best use the extra escape time smoke alarms provide.
- Expand the use of residential sprinklers in the home.
- Seek additional ways to make home products more fire safe.
- Address special fire safety needs of high-risk groups.

"Half of the American people never read a newspaper. Half never voted for the President. One hopes it is the same half." *Gore Vidal*

### **WELDON ANNOUNCES SEPTEMBER AS CAMPUS FIRE SAFETY MONTH**

**U.S. Rep. Curt Weldon (R-Pa.)**, founder of the **Congressional Fire Services Caucus**, announced on August 29, 2006 of September's designation as Campus Fire Safety Month. Last month, more than 24 states across the nation including proclamations issued by **Illinois Governor Rod R. Blagojevich and Wisconsin Governor Jim Doyle**, the Center for Campus Fire Safety (CCFS) will team up with fire safety companies, universities, and fire chiefs to launch a public campaign reminding students and parents about the need for increased fire safety on college campuses.

"Nothing is more devastating to a parent than to lose a child, particularly in so senseless a manner as a preventable fire," said Congressman Weldon, a former fire chief of Marcus Hook, Pa. "Campus Fire Safety Month serves as a crucial reminder for our nation's students and parents on the need to ensure fire safety in dorms and apartments and to protect our young people from a serious threat."

Since January 2000, the Center for Campus Fire Safety has identified more than 89 fire fatalities on or near American college campuses, including six students in Pennsylvania. Nearly 80 percent of student fire fatalities occur in off-campus apartments or homes, where three-fourths of college students live. Many lives could have been saved if simple fire safety steps had been followed. Common factors in student-related fires include missing or disabled smoke alarms, alcohol, carelessly discarding cigarettes, and disabled sprinkler systems.

Congressman Weldon has been a strong advocate for protecting America's students through increased campus fire safety. He cosponsored the Fire Sprinkler Incentive Act of 2005 (H.R. 1131), currently before Congress, which would amend federal code to classify fire sprinkler systems as five-year depreciable property and ensure that they are constantly updated and replaced. Weldon also cosponsored the Campus Fire Safety Right-to-Know Act (H.R. 2637), which requires higher education institutions to provide students with an annual fire safety report.

### **A Letter from ICC Board President Henry Green-ICC IAPMO Break Talks for National Plumbing Code**

Dear Members, Partners and Stakeholders,

First and foremost, thank you for your valuable input in the proposed joint venture between the International Code Council (ICC) and International Association of Plumbing and Mechanical Officials (IAPMO) to create a single plumbing code and a single mechanical code. Your review of the proposal put forth by ICC and IAPMO was instrumental in assisting the ICC Board of Directors in making decisions that reflected the desires of our membership.

After review and consideration of significant feedback from ICC members, it was clear to the Board that the joint venture, as first proposed, would not be acceptable without further modification. Issues of concern included the code development process, committee balance, the base document for the codes and ownership of the proposed joint codes.

The ICC Board responded to those concerns and shared its position with IAPMO. They have responded, indicating they are not in a position to entertain the points outlined in ICC's latest offer. This marks an end to the earnest effort to combine the value of the Uniform Plumbing Code and Uniform Mechanical Code into the fundamental concept of ICC's single, coordinated family of codes.

### **Water Purveyors Guide Now Available**

The NFSA public water distribution network is one of the most reliable and most commonly used sources of water for fire sprinkler systems. With six model codes now recommending the installation of sprinklers in homes, NFSA has recognized the technical importance and challenges of providing an approved water supply. NFSA now has a Water Purveyor's Guide to assist them in preparing policies for the expansion in the number of sprinklered homes in their jurisdictions. Get your guide at:

[http://www.nfsa.org/info/Water\\_Purveyors\\_Guide.pdf](http://www.nfsa.org/info/Water_Purveyors_Guide.pdf).

### **Online registration is now open for Campus Fire Forum 8 in Chapel Hill, NC!**

This year's Campus Forum conference promises to be the best one yet with a stellar lineup of presenters starting with a keynote address by James Lee Witt, former head of the Federal Emergency Management Agency and the International Code Council. It will be held at the Sheraton Chapel Hill in Chapel Hill, North Carolina on November 7-9, 2006.

Throughout the three days there will be unparalleled educational sessions that will include:

Marketing Fire Safety to College Administrators

Greek Housing Triathlon, the Three E's of Education, Engineering and Enforcement

Water Mist Technology

Legislative Panel

Laboratory Fire Safety

Campus Fire Protection "Down Under" in Australia

Princeton Review Questions Workshop

ADA Compliant Systems Technology

Inspection, Testing and Maintenance of Installed Sprinkler Systems

Inspection, Testing and Maintenance of Installed Fire Alarm Systems

Inspection, Testing and Maintenance of Fire Extinguishers

A Fire Chief's Perspective of an American Campus

National Incident Management System (NIMS) – Implication of New Homeland Security Mandate for Campuses

"Climbing Inside Their Heads" – How to Effectively Reach College Students

In addition, there will be a Vendor Exhibit with over 30 companies on Wednesday. What a great opportunity to learn about the latest in campus fire safety products and services, all in one place!

You can register online right now for only \$375 a person, which includes the three days of educational sessions, admission to the Exhibit Hall, lunch and dinner each day and all presentation materials.

The conference and lodging will be at the Sheraton Chapel Hill with a rate of only \$119 per night, including breakfast.

### **[NFSA to co-sponsor 1<sup>st</sup> Labor Management Caucus-It's nearly Time!](#)**

The USA Sprinkler Fitters Business Managers Association and the National Fire Sprinkler Association (NFSA) are pleased to announce their co-sponsorship of the 1<sup>st</sup> Labor Management Caucus being held October 15 – 16, 2006 in Tucson, Arizona at the Loews Ventana Canyon Resort.

The tentative schedule of events for the 1<sup>st</sup> Labor Management Caucus calls for a golf outing on the afternoon of Sunday, October 15<sup>th</sup> followed by a lavish welcome reception in the evening. The morning of Monday, October 16<sup>th</sup> begins with a continental breakfast. Speaker sessions will run until about noon. Tentatively scheduled presentations include an update on federal legislation affecting the fire sprinkler industry, building code updates on NFPA 5000 and the International Building Code, sprinkler markets of the future including residential and retrofit an NFPA 13 update and avoiding construction contract pitfalls.

The registration fee for the caucus is \$125.00 per person and \$165.00 per person for golf. For convenience, a registration form has been included with this letter. Room reservations can be made within the NFSA block for \$195.00 per night by contacting the Loews Ventana Canyon Resort directly at 800.234.5117.

This will be a unique opportunity for leaders on both sides of labor and management to meet in a relaxed, informal atmosphere to discuss issues of mutual interest and hear informative presentations on the fire sprinkler industry's most pressing topics. For more information, contact **Lisa Dazi** at [dazi@nfsa.org](mailto:dazi@nfsa.org) or call 845.878.4200 ext. 118.

### **[Fireman's Fund Insurance Company Announces Premiere of Documentary Developed to Raise Awareness for Fire Fighters](#)**

Oscar Winner Directs "Into the Fire" Airing on History Channel

Fireman's Fund Insurance Company has announced that it has joined forces with Academy Award<sup>®</sup>-winning filmmaker Bill Couturié to create the concept for and produce "Into the Fire," a documentary scheduled to air on The History Channel on October 13, 2006.

This emotionally charged film focuses on intimate interviews with career and volunteer firefighters from throughout the U.S., drawing attention to everyday challenges the fire service faces in an environment of shrinking resources and increasing demands. Featuring music by Bruce Springsteen, Bob Dylan and Dire Straits, the documentary is meant to inspire Americans to support firefighters in their own community.

"Despite their insistence that they are simply 'ordinary folks,' today's firefighters are doing an increasingly difficult job with fewer and fewer resources," said Darryl Siry, chief marketing officer for Fireman's Fund. "We produced this film as a way to give these brave men and women an opportunity to tell us in their own words what they do and why they do it. Bill Couturié's film is emotionally powerful and revealing. We hope it will inspire Americans to more enthusiastically support their local fire department."

"Into the Fire" is an extension of Fireman's Fund's social mission to support firefighters for safer communities. Fireman's Fund is committed to raising the nation's consciousness about the funding challenges facing the fire service through the film and its corporate giving program, Fireman's Fund Heritage<sup>SM</sup>.

### **[Noteworthy Sprinkler Saves](#)**

### **[Rockford Experiences Fire Sprinkler Save](#)**

A night fire at a Rockford metal-treatment facility that was caused by a chemical mishap did not cause as much damage as first reported, fire officials said Thursday. The fire at Diamond Heat

Treat caused \$75,000 to \$100,000 damage. About 4:30 p.m. Wednesday, employees were refilling a barrel of acetone when the contents of the barrel spilled onto the floor, serving as the catalyst to ignite nearby machinery or electrical sources.

The fire, which ignited several wooden crates, lasted for about four minutes. Most of the damage was caused by water from sprinklers, Diamond co-owner Bill Akre said. He said despite the fire, production continued at the facility. "We never missed a beat in production," he said. "It was like it didn't happen."

### [Sprinkler System Prevents Major Fire at Fiskars](#)

A Wausau manufacturing plant could have suffered serious damages, if not for the sprinkler system. By the time Wausau firefighters arrived to the Fiskars plant on Stewart Avenue on August 12, 2006, the sprinklers were taking care of a fire caused by an overheated compressor.

**Wausau Fire Captain Tom Leslie** says, "The first company that got here saw smoke showing from different parts of the building, different openings so, they went in and one sprinkler head was going off." No one was working at the plant at the time of the fire and Captain Leslie says other than some water and smoke damage, the company doesn't have much loss from the fire.

### [Fire Breaks Out at Rolling Meadows Nursing Home](#)

Three residents and two employees of a Rolling Meadows nursing home were treated at hospitals for smoke-related injuries Thursday after a fire in a clothes dryer sent smoke through parts of the two-story building. Officials said none of the injuries appeared to be life-threatening. Another resident of Manor Care Health Services, 4225 Kirchoff Rd., was treated at the scene by paramedics, officials said.



Nursing home fire (Tribune photo by Terry Harris)  
August 17, 2006

Few of Manor Care's estimated 130 residents were evacuated, but about 40 employees not involved directly with patient care had to wait outside for at least two hours, said **Rolling Meadows Fire Chief Ron Stewart**. Most of the damage was to the dryer itself, but a ground-floor elevator left open while undergoing maintenance contributed to the spread of smoke, he said.

Automatic sprinklers helped extinguish the fire, which started just before 1 p.m., Stewart said. It was under control within about 20 minutes.

Though minor, the fire triggered a large response from Rolling Meadows and nearby fire departments, bringing eight ambulances to the scene. "You get a fire in a place like that and the potential for life safety is unbelievable, so we have to get a lot of equipment," said **Rolling Meadows Fire Battalion Chief Steve Klein**.

Residents and employees were allowed back inside building around 3 p.m.

### [City of Brookfield Experience Manufacturing Sprinkler Save](#)

The City of Brookfield Fire Department responded to a report of an automatic alarm activated at 4430 N. 127<sup>th</sup> Street at 6:13 p.m. in late August. First arriving City of Brookfield Fire Department fire units reported smoke showing from the Argo Manufacturing Company and gained access to

the unoccupied building through the Knox Box entry system. Crews entered with the Thermal Imaging Camera to find the fire contained to a Bobcat due to the activated sprinkler system. The fire was under control by 6:30 p.m. The company rebuilds cranes.

The building is 130,000 sq. ft. and they lease out other spaces in the building. Argo employees didn't miss any work. I guess it was just the sprinkler system that was on line in the afternoon. Loss was estimated at \$15,000. The fire may have been caused by someone welding on the bobcat earlier.

The building had been retrofitted with automatic fire sprinkler protection several years ago in compliance with an ordinance that has since been rescinded. Wonder if the business owner now questions that investment.

### **Sprinkler Saves - WE NEED THIS INFO TO HELP PROMOTE THE INDUSTRY!**

Contact me **A.S.A.P. at (262) 245-5255 or e-mail: [dannfsa@aol.com](mailto:dannfsa@aol.com)** if you have information regarding a Major Fire or Sprinkler Save. A major fire is defined as "one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof." Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection." Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

### **NFSA ENGINEER OF THE DAY –Some of Your Competition is getting Great Advice!**

The NFSA Engineering Department has established a new email address for requests of the Engineer of the Day. The new address is [is\\_eod@nfsa.org](mailto:is_eod@nfsa.org). Don't miss this opportunity to change your bottom line!

The National Fire Sprinkler Association has for over a year offered the "Engineer of the Day" service to its' membership. Every business day, a member of the NFSA Engineering Department is assigned the duty to handle incoming technical questions of the day. The rotation assignment is scheduled so that all members of the engineering division have an opportunity to interface with the membership and this service shares the load of more than 1200 requests for assistance that occurred in 2004.

The average time between receiving the request for information and sending out the response by phone, fax or email was one-third of a business day. Phone call requests are handled by a return phone call, email requests by a return email and faxes by a return fax. In order to ensure that the request is handled as quickly as possible, members should send the request in the correct manner.

This service has been an outstanding success as members are receiving timely information that significantly helps throughout the entire fire sprinkler engineering/contracting discipline. You can check-out NFSA Engineer of the Day at their website and read what our members are saying about this invaluable service. (<http://www.nfsa.org/news/articles/eodnews.pdf>)

For more information, contact: NFSA, PO Box 1000, Patterson, New York, 12563; by telephone at (845) 878-4200, by Fax at (845) 878-4215 or at our website: [www.nfsa.org](http://www.nfsa.org)

### [NFSA Academy Trains You at Your Desk](#)

To answer the call for a quality distance-learning program, NFSA has introduced the **NFSA Academy**. With 80 modules to pick from, dealing with beginner to advanced training, the Academy has something for everyone! Save on lost billable hours and travel expenses by getting your continuing education needs right from your own desktop. Log onto [www.nfsa.org](http://www.nfsa.org) and click on the banner below and sign up for the NFSA Academy, your competition is! **Wisconsin contractors, get your CEU's here!**

ILLINOIS\_

### [Villa Park Joins Zero Square Foot and NFPA 13D Roles](#)

Their foresight in recognizing the recommendations of the FEMA America Burning Report and FEMA's Firefighters Lifesafety Summit report on new codes and fire sprinklers is a tribute to the education and information process of Chief Mark Duski, and DC Bill Tauchen. We are sure that former Chief Bob Wilson is happy also as he began the process with Chief Duski under other boards.

This makes Villa Park the 38th municipality/fire district to pass this type of effort following Palos Hills, and River Forest this year.

**Tom Lia, Northern Illinois Fire Sprinkler Advisory Board** stated: "With the 2006 edition of the IBC now having this language in the Appendix, and with NFPA 5000, NFPA 1 and 101 already in place with this requirement in their 2006 documents, what was once considered by housing opponents out of the ordinary is now becoming mainstream."

### [Fear Factor 2006 Great Success in Champaign](#)



**State Representative Naomi D. Jakobsen (L) with Margaret Vaughn and Cecil Bilbo with proclamation declaring September as Campus Fire Safety Month for the State of Illinois**

The University of Illinois conducted a day long event called Fire-Factor 2006 on September 9, 2006. The Illinois Fire Services Institute hosted the hands-on training and education for close to 60 university student leaders. The event makes students aware of actions they should take in emergency situations and drives home the importance of preventative thinking. All participants come away understanding the value of fire prevention and are urged to take this information back to their organizations and dormitories.

The day started with lessons given by classroom instructors from the Fire Services Institute. Students learned that most fire deaths can be avoided by acting responsibly. They were all told

to keep their “heads up” for safety. Understanding their environment could help them survive an emergency. After the classroom instruction, the students were broken into teams of 10 or more and shuffled through hands-on learning stations. They had to endure a smoke-filled environment, crawl through a darkened series of rooms, and handle fully charged fire hoses. The students learned preventative actions to take before and during the use of barbeque grills. All of the students learned how important clear exit ways are for their own safety and for firefighter safety. **Colonel Richard Jaehne, Director of the Fire Services Institute**, hosted a tour of the facilities for NFSA members.

At midday, a very refreshing lunch was served for all in attendance. **State Representative Naomi D. Jakobsson (IL House District 103)**, read a state proclamation declaring September as Campus Fire Safety Awareness Month for the State of Illinois. **Northern Illinois NFSA Chapter lobbyist Margaret Vaughan** presented the University of Illinois Chancellor’s Office with a beautifully framed copy of the proclamation signed by **Governor Blagojevich**. **Cecil Bilbo**, presented plaques to the **University of Illinois, Champaign Fire Department, Urbana Fire Rescue Services, the Illinois Fire Services Institute** in recognition of the joint effort to save lives by educating students in Campus Fire Safety.

**McDaniel Fire Systems, Inc.** presented a side-by-side burn that showed the effectiveness of fire sprinklers in saving lives and property. The impact of this demonstration can be best gauged by the questions generated afterward. Many of the local politicians in attendance asked about ways to increase life safety by installing fire sprinklers in every building in the Champaign-Urbana Area. **Urbana Mayor Laurel Prussing** and **Urbana City Council member David Smyth** approached **Urbana Fire Chief Rex Mundt** about making this an agenda item in November code hearings.

The level of cooperation shown by the City of Champaign, the City of Urbana, and the University of Illinois should be held up as an example of putting the interests of life safety ahead of politics. Congratulations to **Champaign Fire Department Deputy Fire Marshal Janet Maupin, Public Information/Education Officers Dena Schumacher and Alice Kinkelaar** and the entire **Fire-Factor Committee** for their incredible success!

#### Interesting Facts:

Many years ago in Scotland, a new game was invented. It was ruled "Gentlemen Only...Ladies Forbidden"...and thus the word GOLF entered into the English language.

111,111,111 x 111,111,111 = 12,345,678,987,654,321

#### Wisconsin

##### Commerce Building Code Revision for Multifamily May Have Hearing Late Fall

The Wisconsin Department of Commerce (DOC) has indicated that a public hearing regarding the proposed adoption of the International Building Code – 2006 will be sometime after mid October. When the hearing date is established, all will hear about it as the industry needs to help promote the multifamily revision to include fire sprinkler installations in all three-family or greater residential buildings. This also means the results of the hearings and final package presented to the state legislature would not happen until the next session.

As mentioned in my previous report, the DOC officials completed a comprehensive study on who adopted what multifamily requirements throughout the country. This information is quite valuable for the success journey to get the Mini-max provision for multifamily occupancies changed. The DOC has also requested that the Chapter perform a Side-by-Side burn demonstration outside the hearing location to accentuate the power of fire and the effectiveness of fire sprinklers. This is a great opportunity to influence those setting the direction for this very important issue.

A *Wisconsin Capitol Times* survey asked if the Wisconsin Department of Commerce should be eliminated. The response had 57% supporting the agency by replying “no.”

**DOC Enacts Revised CEU Requirement Schedule**

SECTION 5. Comm 5.51 (6) (c) 1. is renumbered 1.a. and amended to read:

**Comm 5.51 (6) (c) 1.a.** The renewal of a license as an automatic fire sprinkler contractor which has an expiration date on or before June 30, 2010 shall be contingent upon the automatic fire sprinkler contractor obtaining at least 12 hours of acceptable continuing education within the time period specified in s. Comm 5.08 and Table 5.06, except as provided in subd 2.

SECTION 6. Comm 5.51 (6) (c) 1.b. is created to read:

**Comm 5.51 (6) (c) 1.b.** The renewal of a license as an automatic fire sprinkler contractor which has an expiration date after June 30, 2010 shall be contingent upon the automatic fire sprinkler contractor obtaining at least 24 hours of acceptable continuing education within the time specified in s. Comm 5.08 and Table 5.06, except as provided in subd 2.

Section 7 and Section 8 contain similar language for the journeyman automatic fire sprinkler fitter while Section 9 contains language requiring the same continuing education unit requirements for the automatic fire sprinkler contractor-maintenance.

SECTION 3. Comm 5.06 Table 5.06 lines 22. to 27. and 55. to 66. are amended to read:

**Table 5.06  
(partial Table)  
TERMS**

	License, Certification or Registration Category	Term	Expiration Date	Continuing Education Cycle
	<b>Subchapter V</b>			
22.	Automatic Fire Sprinkler Contractor	≥ 4 years	June 30	March 30
23.	Journeyman Automatic Fire Sprinkler Fitter	≥ 4 years	June 30	March 30
24.	Automatic Fire Sprinkler System Apprentice	1 year	Date of Issuance	NA
25.	Automatic Fire Sprinkler Contractor-Maintenance	≥ 4 years	June 30	March 30
26.	Automatic Fire Sprinkler Fitter-Maintenance	≥ 4 years	June 30	NA
27.	Automatic Fire Sprinkler System Tester	4 years	Date of Issuance	NA

**Table 5.02  
(Partial Table)  
FEES**

	License, Certification or Registration Category	Type	Application Fee	Examination Fee	License, Certification or Registration Fee
	<b>Subchapter V</b>				
22.	Automatic Fire Sprinkler Contractor	License	\$25	\$100	<del>\$1000</del> \$2000
23.	Journeyman Automatic Fire Sprinkler Fitter	License	\$10	\$20	<del>\$90</del> \$180
24.	Automatic Fire Sprinkler System Apprentice	Registration	none	NA	\$15
25.	Automatic Fire Sprinkler Contractor-Maintenance	Registration	\$25	\$50	<del>\$200</del> \$400
26.	Automatic Fire Sprinkler Fitter-Maintenance	Registration	\$10	NA	<del>\$30</del> \$60
27.	Automatic Fire Sprinkler System Tester	Registration	\$10	\$20	\$180

**Burn Camp Kids Take Tour at State Capitol – Meet Several State Lawmakers**

This year’s Burn Camp kids spent a day in Madison on August 16, specifically touring the State Capitol building and meeting several state lawmakers and local firefighters. The legislators able

to attend included **Rep. Steve Nass (R-Palmyra), Rep. Donna Seidel (D-Wausau), Rep. Leah Vukmir (R-Wauwatosa), Rep. Sody Pope-Roberts (D-Verona), Sen. Scott Fitzgerald (R-Horicon), and Sen. Neal Kedzie (R-Elkhorn)**. The camp takes place in Sen. Kedzie and Rep. Nass' districts.

The kids were able to share camp stories and learn about the history of the Capitol. The legislators that participated were grateful to have met the kids and gained a better understanding not only of the camp and fire safety, but about the Fire Protection Coalition and our issues. Legislators were called based on their district, role in specific committees as well as leadership positions, and their past support for issues surrounding fire safety. **Dan Gengler and Annie Early, Martin Schreiber & Associates** coordinated the visit.

**[BCGI Scores Another Major Win!](#)**



**Highlands Course Winners (from left) Wayne and Sharon Gey-Wayne Automatic Fire Sprinklers, Inc., Buck Buchanan, Hughes Supply, Inc. and Stew Young, Tyco Fire Products**

On August 28, 2006, two hundred golfers and another fifty attendees at the classy Grand Geneva Resort & Spa in Lake Geneva, WI made the **Eighteenth Annual Burn Center Golf Invitational (BCGI)** a tremendous fundraiser for the **Wisconsin Alliance for Fire Safety (WAFS)**.

With a little intermittent rain during the day, the Brute and Highlands courses made the golf day a challenge to even the most experienced duffer. The evening banquet was equally, albeit held in a dryer environment, an enjoyable night. The bottom line was a grand tally of \$109,000 making the 18-year run total to \$1,504,000.

The BCGI is sponsored by the WAFS, a non profit organization with core purpose to promote fire and burn prevention programs and the **Columbia St. Mary's Foundation for the Regional Burn Center**. It is presented by the **Midwest Fire Sprinkler Industries and the Milwaukee Fire Department**. Monies raised by the event supports the Wisconsin Newspapers in Education Fire Safety Special Section that reaches more than 300,000 fourth through seventh grade students. Funds also support the annual Summer Camp for Burn Injured Youth and other WAFS fire safety programming. Most of the funds generated at the outing assist the burn unit in equipment and improvements benefiting burn survivor patients.

The whole day was full of fun events that made the formula for success inevitable. An energetic steering committee mostly staffed by NFSA members: **Kay Luedke-Co-chair & Faith Honkamp, Freedom Fire Protection, Darryl & Sue Malek, Starfire Systems, Gregg Huennekens & Steve Sferra, United States Fire Protection** and **Dan Gengler** as chair work on even the most minute details to help make this event happen with class and dignity. There were winners in golf events as teams and individuals on both courses and wonderful giveaways making some of the participants even happier. The evening event sported eclectic dining European Style with food stations surrounding the hall. Silent and verbal auctions gave attendees some real values while generating monies for the causes.

The highlights of the evening were presentations by **Jeff Erickson** of Columbia St. Mary's Hospital and **Tina Jordan**, mother of **WAFS camper/burn survivor Jeffrey**. Jeff Erickson reported on the progress of their new hospital and of the hospitals appreciation of the support given by the BCGI. With Jeffrey at her side kibitzing, Tina gave a very compelling recount of her 14 year old son's burns and recovery life. She mentioned the importance of camp to Jeffrey's existence. He treasures the annual experience.

Sponsorship and participation for this event came mostly from the sprinkler industry with National Fire Sprinkler Association members leading the way. Sponsors and attendees included **NFSA President John A. Viniello, NFSA Board Chairman Wayne Gey, Wayne Automatic, Vice-Chair Gregg Huennekens, U.S. Fire Protection-Illinois, NFSA Board, SAM and E & S Council members Kevin Ortyl, Viking Corporation, Buck Buchannon, Hughs Supply, Inc., Gary Johnson, Noveon, Inc., Chuck Kitts, System Sensor, Dennis Roberts, Sprinkfab and Jim Smyrl, Star Sprinkler Corporation** and many regional and national NFSA affiliates.

The BCGI is the granddaddy of industry golf outings being the benchmark for successful fundraising. It bears the adage that "you can have fun while making a difference." Mark your calendar for the 19<sup>th</sup> Annual BCGI on August 27, 2007.

### [NFSA News](#)

Check the NFSA web site, [www.nfsa.org](http://www.nfsa.org), for more information on these valuable industry issues. The topics may save you money or they may put money in your business.

[Sprinkler Pre-Op Survey-Help Us Help Protect the Integrity of the Industry-Help Us Help the Industry](#)

[Contractor's Forum Email Program Helpful for NFSA Members](#)  
[NFSA Adds NFPA 13 Update Seminars to Sprinkler Academy](#)

[Inspection and Testing Certification Review Seminar](#)

[APS – Foremen and Construction Supervisors-Contract Programs- In Today's Industry Environment, You Need an Advantage and We Have it for You](#)

[NFSA Online Interactive Seminars Schedule - \\*\\*\\*Get Wisconsin CEU's](#)

The first of the 2006 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at 10:30 A.M. Eastern Time and run approximately 1.5-hours. Seminar topics are designed to different levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels. There are several seminars that cross two levels.

NFSA Member Cost: \$125.00\* per seminar per computer

Non-member Cost: \$250.00\* per seminar per computer

Members Participation Verification w/Certification: \$25.00

Members Participation Verification w/Certification: \$50.00

The On-Line Seminars have been approved for 1.5 –hours CEU credit in Wisconsin. This is monumental because those needy contractors/fitters not finding the availability to get away from the workplace or jobsite will find this opportunity quite convenient. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's. *Those needing CEU's for their 2004 license need to have their 12-hours of CEU's completed and submitted prior to March 30, 2004. We can help!*

<b>DATE</b>	<b>TOPIC</b>	<b>INSTRUCTOR</b>
<b>Oct 10</b>	<b>Draft Stops and Closely-Spaced Sprinklers</b>	<b>Russell P. Fleming, P.E.</b>
<b>Oct 24</b>	<b>Confusing Aspects of Storage Protection</b>	<b>Kenneth E. Isman, P.E.</b>
<b>Nov 7</b>	<b>Emerging Issues for Residential Sprinkler Systems</b>	<b>Kevin J. Kelly, P.E.</b>
<b>Nov 21</b>	<b>Protective Coatings for Piping</b>	<b>Cecil Bilbo, Jr.</b>
<b>Dec 12</b>	<b>Other Problem Areas/Frequently Asked Questions</b>	<b>Kenneth E. Isman, P.E.</b>

**NFSA is offering to all AHJ's the member rate for these live on-line seminars. Order all 10 and save 30%. For more information on this offer and information on these seminars contact Dawn at Dawn@nfsa.org or 845-878-4200 x133.**

**NFSA to Launch “Business Thursday” Online Seminars**

Building on the success of the “Technical Tuesday” online seminars that the NFSA has been conducting for many years, the NFSA is presenting a series of “Business Thursday” online seminars for the second half of 2006. Aimed at the contractor or project manager rather than the technician, these seminars will follow the same format, starting at 10:30 am Eastern time and continuing for 1 to 1-1/2 hours. The schedule of dates and topics is as follows: Information and registration for this seminar series is available at [www.nfsa.org](http://www.nfsa.org)

<b>DATE</b>	<b>TOPIC</b>	<b>INSTRUCTOR</b>
<b>October 19</b>	<b>Project Scheduling</b>	<b>Michael Friedman, P.E.</b>
<b>November 2</b>	<b>Prompt Pay / Retainage</b>	<b>Buddy Dewar, MBA</b>
<b>November 16</b>	<b>Water Charges – Impact and Standby Fees</b>	<b>Dominick Kass</b>
<b>December 7</b>	<b>AHJ Relationships</b>	<b>Jeffrey Hugo and Robert Trotter</b>

**You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at [www.nfsa.org](http://www.nfsa.org), or call Dawn at (845) 8784200 x 133. Check these on-line programs:**

- SIX WEEK ON-LINE PROGRAMMING:**  
**NEW HYDRAULICS FOR FIRE PROTECTION SYSTEMS,**  
**PUMPS FOR FIRE PROTECTION**  
**RESIDENTIAL SPRINKLERS HOMES TO HIGH-RISE**  
**INSPECTION, TESTING & MAINTENANCE OF WATER BASED FIRE PROTECTION**  
**SYSTEMS**

**NFSA Midwest Regional In-Class Seminars**

Your Regional Manager is looking to schedule 2007 programming, **Contact Dan Gengler (262) 245-5255 or [dannfsa@aol.com](mailto:dannfsa@aol.com)** for information or registration. Check the NFSA web site to register and to link to our other regions for seminars that may fit your educational needs.

**Special Discounts:**

Register 5 Attendees for One Class; get a 6<sup>th</sup> Free for that Same Class.

Non-Member Fire & Building Officials:

When a building or a fire official wants to take an NFSA “full-day in-class” seminar, they can get a special discount package that pays for the seminar and also gives them a one-year membership in the NFSA. The regular seminar fee is \$99.00 dollars and the regular one-year subscriber membership is \$85.00 dollars. That totals \$184.00 but when you join the NFSA as a subscriber member when you register for the NFSA seminar, you only pay a combined fee of \$149.00 dollars which saves you \$35.00 dollars on the total package.

Just make sure you check-off the “F&B” box with red pricing on the seminar registration form.

By becoming a member and taking an NFSA seminar all at the same time, you’re getting valuable industry information both ways.

**NFSA Honor Role**

**Controlled Systems Corporation**  
Lake Bluff, Illinois  
(10/25/04) 2 years

**Hooper Corporation**  
Madison, Wisconsin  
(10/03/05) 1 year

**Mullen Circle Brand, Inc.**  
Chicago, Illinois  
(10/05/03) 3 years

**Orion Fire Protection**  
Wauconda, Illinois  
(10/07/02) 4 years

**United States Fire Protection, Inc.**  
Lake Forest, Illinois – New Berlin, Wisconsin  
(10/23/86) 20 years

**Thanks for your industry support!**

Don't wait to schedule your calendars. Make plans to attend the NFSA conventions of the future. They promise to offer insight and profit potentials.

**NFSA Annual Seminar & Exposition**  
**Red Rock Station Resort Casino**  
**Las Vegas, Nevada**  
**May 3-5, 2007**

**NFSA Annual Seminar May 14-17, 2008**  
**Atlantis Paradise Island**  
**Bahamas**

Registration materials for both the 2007 conference will be available in the Winter of 2006.

**[NFSA Code of Ethics Preamble](#)**

*The members of the National Fire Sprinkler Association recognize that their work has a direct, as well as indirect, impact on the quality of life for all humanity. Accordingly, the services provided by NFSA members require honesty, impartiality, fairness and equity, and must be dedicated to the preservation of life and property and the further enhancement of the public safety, health and welfare. In practice of their profession, members of the National Fire Sprinkler Association must maintain and constantly improve their competence and perform under a standard of professional behavior, which requires adherence to the highest principles of ethical conduct with balanced regard for the interests of the public, clients, employees, colleagues and the greater fire protection community they serve. Members of the National Fire sprinkler Association are expected to act in accordance with the provisions of this code of ethics and all applicable laws, and actively encourage others to do the same.*